

READING REAL ESTATE FOUNDATION

Review 2020



Henley
Business School

UNIVERSITY OF READING

Where business comes to life

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The Team

The RREF team is supported by the Henley Business School Development & Alumni Team led by **Jean-Pierre Choulet**, Executive Director RREF and Director of Development and Alumni.

RREF Team – fully funded roles:

Louise Welland

Programme Delivery Manager

Emily Bartholomew

Programme Delivery Officer

Constance Webster

Programme Delivery Support



Cathy Hughes

Head of Department
Real Estate & Planning
Henley Business School



Jean-Pierre Choulet

Executive Director, RREF
Director of Development & Alumni
Henley Business School

There is no doubt that this last year has been a challenging one, for teaching staff, researchers and students alike. Thankfully, REP sits within a fantastically well-equipped Business School and University. Before lockdown in March 2020 we quickly transitioned to online delivery of our teaching, and managed to successfully see out the year.

Our faculty continued to produce outstanding research, often in collaboration with national organisations. We investigated methods of assessing whether values are in line or out of step with market fundamentals. We secured funding from the Royal Society by working with colleagues in the History Department to examine decisions and regulations around rural land use over time. We explored ways of tackling root causes upstream of unhealthy urban development with academics from the University of Bristol.

We are with you in the challenges facing the industry at the moment, and look forward to continued partnership in the brighter days to come.

Despite the uncertainties of the last year, the charity remains in a healthy position thanks to the support our community has shown us. In what is a challenging time for the industry, every pound given and every hour volunteered has been doubly appreciated.

Like most organisations, we had to adapt quickly to the changes and, as you will find in this review, we have been very successful. The annual Pathways to Property Summer School, normally held on site in Reading, was delivered online this year. We welcomed nearly 100 Year 12 students to this, and we managed to keep their attention for three full days of tailored learning.

Our mission remains unchanged despite this. We still are working to increase social mobility, diversify the property industry, fund research at the Department of Real Estate & Planning, and support their current students financially.

I hope you enjoy reading about our activities, and I strongly encourage you to stay connected with us.

Your support

We continue to appreciate all of our supporters for their unwavering generosity and commitment to RREF, even during challenging circumstances.

Central to RREF's work is attracting excellence to study at the Department of Real Estate & Planning (REP) at Henley Business School, regardless of the background of the individual students. This we are able to do thanks to the collective giving of time and money. This investment enables us to offer a powerful and diverse range of support; from benefiting industry with pioneering academic research, to seed funding for innovative ideas, and the provision of a dynamic network for REP alumni and supporters to leverage.

Your support in 2019/20 enabled us to disburse over £257,000 to 70 undergraduate, postgraduate and PhD students, including 3 PhD studentships, over the course of the last academic year. In addition, we facilitated over 400 mentoring partnerships and provided seed funding for new initiatives.

2019/20 total income: £492,844

Your support in figures

Individual – Major Donor	£32,500
Individual – Regular Donor	£41,796
Corporate – Corporate Patron	£75,000
Corporate – Charitable Donation	£45,000
Corporate – Pathways to Property	£272,600
Other	£25,948

Your impact

All donations to RREF make a real difference to students and faculty alike, as well as to the impact that we are able to make on the property industry.

Chaired by the Head of Real Estate & Planning, Henley Business School, University of Reading, the RREF Disbursements Committee allocates all bursaries, scholarships and hardship grants. Other projects are allocated support based on the decisions of the RREF team following good governance practice.

Award/Disbursement

Number of students

Access Internship Bursary	2
Aubrey Orchard Lisle Bursary	3
Entrepreneurship Engagement Programme	5
Paradigm Land Bursary/Bursary in recognition of Professor Pat McAllister	2
Carey Family Scholarship	1
Drivers Jonas 1725 Bursary	1
George Fiennes Memorial Bursary	10
Hardship Grant: PG	10
Hardship Grant: PhD	2
Helical Plc Bursary	1
Keith Elliott Bursary	1
Michael Keidan Memorial Bursary	1
Montagu Evans Bursary	1
Pathways to Property Bursary	10
Pathways to Property: Welcome Bursary	5
Peter Byrne Research Excellence Fund	2
Prizes and Awards: UG	15
Prizes and Awards: PG	3
RREF African Scholarship	1
RREF Bursary: UG	4
RREF Bursary: PG	4
RREF PhD Studentship	3
RREF Travel Bursary	1

Ways to support



Individual Gift



Corporate Donation



Volunteer

Find out more online: henley.ac.uk/RREF or by getting in touch with us at RREF-development@henley.ac.uk

Teaching and learning

RREF supports students by helping them benefit from the cutting-edge thought, research, and innovation taking place at Henley Business School. By linking students with this wealth of knowledge we prepare them to make a positive impact in the workplace as they graduate equipped with practical, real-world skills.

Evening lecture series

This popular series of lectures features our Corporate Patrons as guest presenters, bringing the real estate world to life with their unique insights. Recent graduates and HR representatives also often attend. These lectures provide key touchpoints with industry, helping students grow their networks and prepare for future employment.

Mock assessment days

During the autumn term, REP students are given a chance to attend a series of workshops designed to show graduates what to expect at assessment centres. Co-ordinated by the Henley Business School Careers Team, with input from key graduate employers, these days are a valuable opportunity for the students to get a head start and prepare to join a thriving and competitive workforce.



Research

The Department of Real Estate & Planning has enjoyed over 50 years of academic excellence and is regularly ranked first in the UK for Land and Property Management.

With decades-strong links to the property industry, the department's faculty have been curating a significant knowledge exchange for many years. Current students, alumni and the industry all benefit greatly from this partnership and the knowledge that is produced has a discernible impact beyond the academic.

PhD Scholarship

Every year, we support several postgraduate research students who are on the REP PhD programme with a funded scholarship. We are committed to furthering the advancement of research, and these studentships allow postgraduate students to start their research career at Henley Business School. These awards allow the department to continue to be at the forefront of research in real estate, as we can attract the best minds and provide them with the time and space they need to succeed.

In 2019/20, the following candidates received a RREF PhD scholarship:

- **Rohit Bajaj**
- **Matthew Pollock**
- **Syeda Marjia**

RREF seed funding

REP aims to undertake internationally recognised, cutting-edge research that impacts business, policy and society. This research underpins the quality of our teaching programmes and prepares our students for professional practice.

One way that RREF contributes to this is through providing seed funding. Seed funding helps to start new areas of enquiry. Examples include funding for exploratory data analysis, support for costs of interviews and fieldwork, and funding for hosting workshops and symposiums that have facilitated collaboration and enabled the dissemination of our research to new audiences.

In 2020, activities supported by the seed fund were impacted by the COVID-19 outbreak, but all projects were able to continue in some form, sometimes with a modified schedule and research design. Two examples of projects undertaken in 2020 are:

REITs and development of social infrastructure

Led by Dr Masaki Mori (REP), this project examines the effects on communities of investments by REITs in different neighbourhoods. The seed fund facilitated the collection of case study data for Hong Kong and the project has attracted further funding to widen its scope to Singapore, with the aim of understanding the implications for REITs globally.

Received: £2,350

Greenfield investment flow in major cities from FDI Markets

Led by Prof. Kathy Pain (REP) and Dr Bing Zhu (formerly REP and now TU Munich), seed funding enabled the purchase of proprietary data on flows of foreign direct investment, with the researchers examining the geography and determinants of such flows. One paper has been completed as a result of the funding and two linked papers are in development.

Received: £3,000





Student support

A fundamental belief of RREF and our supporters is that every student should have the opportunity to fulfil their potential, regardless of individual situations. We strive to ensure that personal circumstances do not lead to undue hardship and that the same opportunities are available to all students with the talent and ability to study at Henley Business School, University of Reading.

RREF Hardship Grants

Sometimes, circumstances are such that students find themselves in unexpected and often immediate financial difficulty through no fault of their own. Without the financial support from the RREF hardship grants, these students would either be unable to complete their studies or their future prospects would be severely impacted by their situation. In this way, RREF makes a real difference with funding that can alleviate the pressure and allow those in need to overcome such difficulty. In this academic year, eight hardship grants were awarded totalling £9,000.

RREF Careers Fair

The annual RREF careers fair gives students a chance to boost their knowledge and gain valuable insights into the real estate industry. This fair allows students to engage with many companies and to develop their network ahead of internship schemes and graduate placement applications. It also gives participating firms a chance to see the calibre of students who benefit from the excellent education provided through REP.

In October 2019 we hosted 37 firms from across the sector at our Whiteknights campus. This event was open to all REP students and provided an excellent opportunity for all to gain access to the industry. We counted 339 students on the day, our highest ever attendance rate.

With all the uncertainty that has come with the pandemic I found myself in a difficult financial position and was worried I would have to prioritise earning money over my exams. Thanks to you, a weight has been lifted and I can focus on my studies.

Postgraduate student, RREF Hardship Grant recipient 2020

RREF Mentoring Programme

With nearly 300 new mentor/mentee partnerships, the RREF Mentoring Programme is a powerful example of support – as alumni and supporters give up their valuable time for the benefit of current students. Through one-to-one mentoring from experienced professionals, students can increase their understanding and experience of the real estate industry.

Each year, the RREF mentoring awards, funded generously by the John Tranter Memorial Fund, recognise the exceptional commitment, enthusiasm and proactivity of mentors and mentees involved. The award winners are celebrated at the RREF Mentoring Reception.



330 UK and International mentors participated in the RREF mentoring programme



66 mentors supporting two or more mentees

436

Number of mentees in 2019/2020



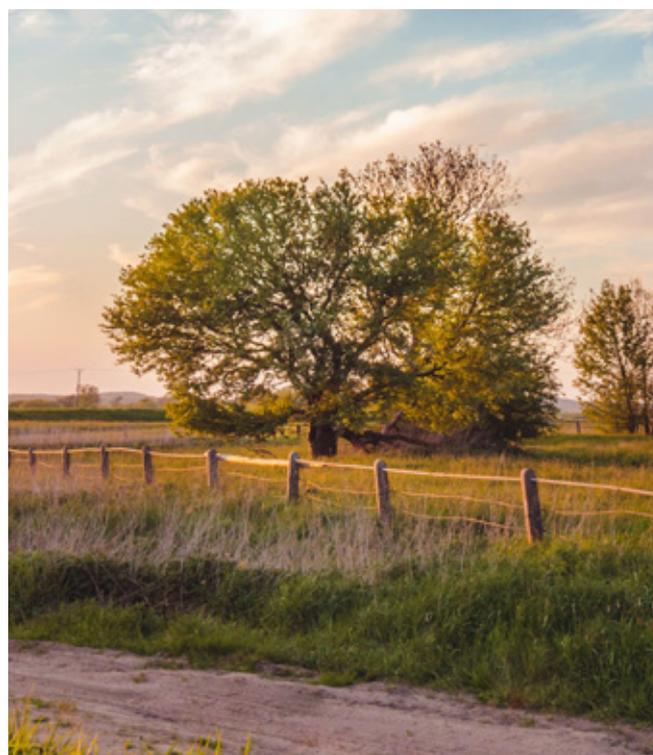
Over 2,900 mentees since programme start

The mentee's view

“ I am honoured to have been selected as the RREF Mentee of the Year for 2019/20. The programme has enabled me to further expand my network of contacts through the events held over the years, which I have no doubt will aid me as I begin my career. I would like to thank my mentor, Alan Kleinman for going above and beyond what would be expected from a mentor.

The commitment to the programme that Alan showed through helping me with my CV, job applications and introductions enabled me to excel in the role as his mentee. I see him now not only as a mentor, but as a friend.

Jake Berry, BSc Real Estate, Mentee of the Year 2019



The mentor's view

“ I have thoroughly enjoyed being a mentor through the RREF mentoring scheme in the past year. Having benefited myself from this fantastic initiative as an undergraduate at Reading a few years ago, I was really keen to get involved and gain experience as a mentor. Working with Bradley Heppell, a second year undergraduate, has been a great experience which I have very much enjoyed. Bradley and I catch up regularly and I have been able to support him with both his studies and understanding of the wider real estate industry, which has been useful for his graduate applications. Bradley has twice been with us over the past year for both informal work experience and an internship, and I can say that our team and the department have very much enjoyed hosting him. He has shown a real willingness to learn, initiative and enthusiasm, which meant that he became a valued member of the team in a very short space of time. This I believe is testament to the continued quality of individuals that the University of Reading attracts. Not only this, but I feel that the University and organisations such as RREF are instrumental in giving students an excellent technical and professional grounding for their future careers. As a result, I will certainly continue to support RREF in my capacity as a mentor in future. Thank you once again for the opportunity.

Jerome Woolley, Senior Analyst, CBRE, Mentor of the Year 2019

Widening access

Our work to widen access focusses on improving awareness and understanding of the sector, as well as showcasing the wide variety of career opportunities available. We are committed to championing real estate as a subject of study among capable students of all backgrounds, with particular regard to those who would otherwise not have opportunities to access this sector through personal connections.

RREF Access Internships

To get ahead in the early stages of their career, work experience and internships are vital in the furthering of students' professional development. However, for those without links to the industry (personal or otherwise), often the greatest challenge is gaining access to these opportunities.

With the aim of ensuring fair access to the profession, the RREF Access Internship scheme continues to help students overcome social or experiential obstacles to their involvement in the industry.



RREF Access Internships at 8 companies

- Berkeley Group St William
- Chancerygate
- Colliers International
- Grosvenor
- Hines
- The Crown Estate
- Gerald Eve
- Oxford Properties

RREF Access Summer Bursary



RREF Access Summer Bursaries

As well as the Access Internships, RREF also enables fair access to the profession through the RREF Access Summer Bursary scheme. Through this, we provide financial support to those who would not be able to afford the associated costs of internship opportunities, such as travel and accommodation expenses.



Impact of the Pandemic

COVID-19 drastically impacted the scheme and many host firms that originally signed up found they no longer had capacity to support a RREF intern. Furthermore, face-to-face activity could not take place as planned. However, we are pleased to say that in place of traditional internships, host firms were able to offer a variety of virtual activities in line with the objectives of the scheme. We are immensely grateful for the host firms who supported the scheme and our interns during such uncertain times.

RREF bursaries

Often the biggest hurdles for potential students in gaining access to higher education are economic and financial barriers. RREF bursaries allow students to access Real Estate & Planning degrees regardless of their circumstances.

// The award will enable me to achieve the best of my potential at university - I will be able to achieve an excellent degree at the highest standard and access a wonderful career that is right for me. With the help of this award, my opportunities will not be limited, and my time will not be compromised by having to maintaining multiple jobs and work long hours, in order to fund my life. Now, I will be able to study the course effectively and maintain a practical lifestyle at university, fulfilling the high expectations that I have for myself.

RREF Undergraduate bursary recipient

// I know that without the Foundation's help, I would not be currently studying at Reading and pursuing my aspiration of a successful career in the real estate sector. Without the bursary, I would have to devote most of my time to paid employment, reducing the time that I would get to go about my studies. With this bursary, my financial burden has been lessened, and I now have more opportunity to go home on certain weekends to see my ill mother. This is something that I would not have been able to do without the help of the bursary, as I would have had to get a job that took up my limited free time. I thank you once again for providing me with the opportunity to be able to study at Reading.

RREF Postgraduate bursary recipient



Corporate support

We continue to maintain a strong community of corporate supporters, without whom we would be unable to deliver such meaningful results year on year.

The Department of Real Estate & Planning has benefited immensely from engagement with the industry, with many companies choosing to support innovation and excellence in numerous ways, from speaking at evening lectures, to attending careers fairs, offering prizes to high-achieving students and much more.

Corporate Patrons

Our Corporate Patrons are a fundamental part of our support network, enabling us to carry out our core activities through their generous annual sponsorship, which provides current REP students a powerful connection to the industry. As part of their sponsorship, Corporate Patrons are offered the opportunity to deliver an evening lecture to students.

One student commented:

/// The evening lectures provide invaluable knowledge, especially to all the first year students who attend, as they give us a brilliant starting point for our degree.

Gifts in kind

Thank you to all our event hosts and supporters, who continue to give their time and space for our events programme, and the Pathways to Property project, thereby providing vital support for RREF.

Sponsorship

Thank you to those who have sponsored our events calendar. Support such as this contributes directly to the core activities of the charity. If you would like to find out more about these opportunities we would love to hear from you.

Prizes

Several industry-sponsored prizes are co-ordinated by RREF to encourage students to work to the best of their ability, taking advantage of Henley Business School's facilities, faculty and services. Promoting innovative teaching and excellent learning practices, there are prizes available for specific coursework pieces, as well as graduation prizes that celebrate overall excellence. Prizes include the Hines UK Graduation Prize, Savills Undergraduate Teamwork Prize, Lateral Property Group Prize, as well as two RREF Awards.



Students
awarded a prize



Industry-sponsored
prizes for coursework



Graduation prizes
awarded



Total prize
value

COVID Hardship

At the start of the 2020/21 academic year we ran a short urgent appeal looking to raise funds to stop students having to choose between studying and basic living costs.

Why we ran the campaign

Imagine if you had never graduated, because you did not have the money to buy essentials or pay your rent. Research from the Sutton Trust has shown that loss of work opportunities together with increased expenses, are just some of the consequences of the pandemic that are resulting in financial hardship for some students. Those who are already economically disadvantaged are being disproportionately affected, as they are unable to rely on contributions from parents and guardians and are more likely to be looking for employment to cover their basic living costs.

RREF is proud to have always supported our students, with hardship grants totalling close to £30,000 over the past two years, but the pandemic has created an unprecedented level of need.

The outcome

Due to the collective effort of our community, we raised £16,000 that will go into our Hardship fund, ensuring that we can support more students than ever before.

Thank you to everyone who gave generously.

To learn more about the COVID-19
Appeal, please visit:



Receiving the Hardship Grant meant a lot to me during this difficult financial time. Due to the pandemic I could not continue with my part-time work, my only source of income, so I was very worried about the future.

Thanks to the financial support of this grant, a weight has been lifted, and I can ensure to continue to focus on my studies during these uncertain times.

Dexter Du
Real Estate & Planning, PhD Student





RREF Careers Fair October 2019



339 Students



37 Firms

// The RREF careers fair was really well organised. We loved our space in the fair and the students were so well dressed, polite and friendly. It was a great day and we hope to come back next year.

Jess Freeman, HR Assistant, Montagu Evans LLP

Pathways to Property

Launched in 2012, the Pathways to Property project aims to widen access to the real estate profession by raising awareness of and aspirations about the vast range of careers available within the sector.

Led by RREF, the project was established as a response to the recognised lack of diversity in the industry. Through a successful outreach programme, the project exposes students from less advantaged and non-traditional backgrounds to opportunities within the property industry.

Summer School

The eighth Pathways to Property Summer School took place from 20-22 July 2020 and for the first time the event took place online. 97 students from Year 12 of school/college joined us over the course of three days to take part in taster lectures, virtual site visits, sessions offering careers advice and advice about life at university as well as a group project. Through these activities they not only learnt more about the property industry and the careers within it, they also got the opportunity to develop some key skills such as confidence, resilience, team work, time management and presentation skills. The highlight of the week was certainly the final group presentations to over 40 members of the industry. The quality of the presentations that were prepared and delivered were fantastic and the participants rose well to the challenge of answering questions from the industry. The engagement and motivation of the

students was high and 83% confirmed they are considering a career in property after attending the Summer School. At the end of the week, 99% of participants said the Summer School met or exceeded expectations.

After the Summer School the participants are offered the chance to take part in a one week work experience placement in a property firm, join our e-mentoring programme and receive any further support required to progress their journey into the industry.

We are proud to say that, since the project began, 24% of Summer School participants who have completed school/college are now either studying a property related degree or working in the industry. With strong support from the industry, this number continues to increase each year.

Summer School

Since 2012

701
Students

have completed our
Summer School

Of those that have
finished school/college

24%
(total 145)

have gone on to
study or work in
property!

58%

have gone on to
study a degree at
University

324

Summer School
applications

97

Summer School
attendees

59%

Summer School
attendees
were female



Open Online Course (OOC)

The OOC has been designed by leading academics at Henley Business School to encourage more students to consider pursuing a career in property. Lasting three weeks and requiring around 6 hours of study, the online course is a great resource for younger students beginning to think about their career options or students that are unable to join the Pathways to Property Summer School. Since the course was launched in 2018, over **14,000** people have signed up to complete the OOC. The course has been a particularly useful resource during COVID-19 restrictions, with over 7000 learners signing up to the course between March and September 2020.

// I found the course to be very helpful and a great learning stepping stone in getting started into real estate. The tasks and discussions were especially helpful and was a good way to learn practically.

OOC Participant 2020

School Outreach

Throughout 2019/20, Pathways to Property attended 30 events, enabling us to engage with students, teachers, career advisors and parents about the exciting opportunities available within the sector. Unfortunately, COVID-19 restrictions meant a lot of in-person events were cancelled from March onwards but by moving content online we were still able to engage with over 2700 students, 170 teachers/career advisors and 130 parents throughout the course of the year.

If you would like to get involved, contact the Pathways to Property team at: pathways2property@henley.ac.uk

43%

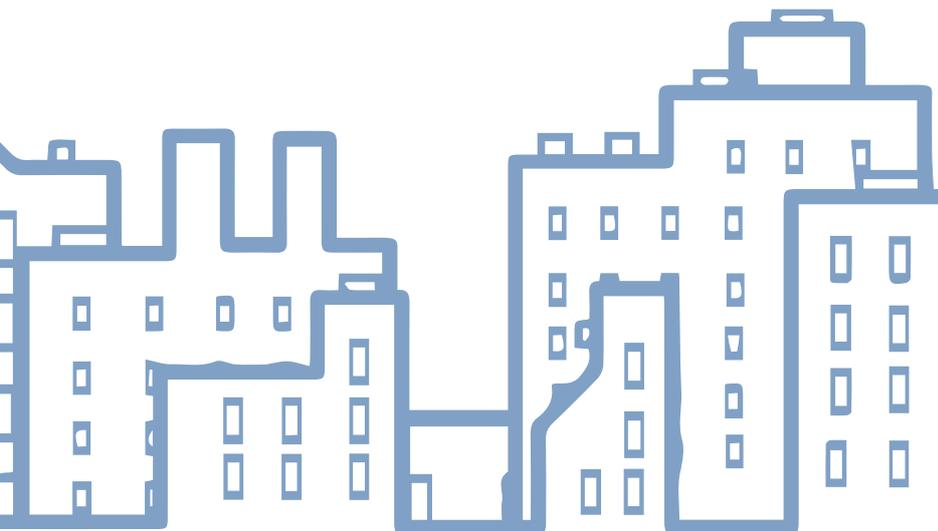
Summer School attendees were eligible to receive Free School Meals

83%

Considering a career in property after attending the Summer School

37

Participants have gone on to complete a virtual work experience placement



In 2019/20 we...

Attended
30
events

Engaged with:

2,730
Students

172
Teachers

130
Parents

Since the project began we have...

Attended
294
events

Had meaningful contact with:

20,756
Students

3,888
Teachers

1,164
Parents



A unique challenge

Our plans for engaging with the RREF supporter community were abruptly undermined by the COVID-19 pandemic in the early part of 2020. We were very disappointed to have to cancel the RREF Thank You event in March, just as the UK was going into “Lockdown”.

The unprecedented situation required a rapid yet comprehensive re-think of our programme of activity for the year. As many organisations did, we turned to technology to try and find ways to support our beneficiaries, and provide learning and networking opportunities for our supporters.

More so than ever, this year we benefitted from our network of volunteers who speak at events, mentor students, organise work experience placements and more. Our warmest thanks go to all those who gave up their time for us.



RG10 community

The RG10 committee is dedicated to supporting Real Estate graduates who have entered the profession in the last ten years. This helps graduates to build their networks and improve their knowledge of the field.

This year the committee has delivered two networking drinks events with 50-60 alumni attending each. They also collaborated with the Henley London Alumni Chapter to join the Third Wednesday Drinks for a 'Real Estate Special'. They have also planned and begun to deliver a series of webinars to help alumni with their soft skills during a period in which many were furloughed.

While previously largely focused on London, the introduction of more online events has provided an excellent opportunity to connect with the wider RG10 network, with some alumni attending from other parts of the UK and the world.

Any alumni from the last ten years who are interested in joining the committee, or who may be able to provide a venue for future events, are encouraged to contact us on rref-info@henley.ac.uk

// My mentor is an inspiration to me of what is possible with hard work and dedication.

Webinars

In May, Dr Steven Devaney presented his research 'Creating a transaction-based rent index', with Malcolm Frodsham Director of Real Estate Strategies. The webinar saw 28 attend Live, and a further 48 viewing the webinar afterwards.

In July, the RG10 committee delivered their first webinar which was designed to provide some support, guidance and reassurance for the more recent graduates about hitting a Real Estate downturn. 'Coming Out of a Crisis' featured Gary McNamara who was in the early stage of his career during the 2008 recession. Careers Consultant, Jane Batchelor and Professor Eamonn D'Arcy also joined the panel from Henley Business School to offer their insights. There were 58 in live attendance and 38 views afterwards.

The positive responses and engagement achieved with these webinars led us to develop a programme of a monthly RREF webinar from August to November. We continue to plan with contingency options going forward.

Volunteering

Our volunteers are at the heart of what we do. By giving their time to help RREF our volunteers enrich the student experience and strengthen the industry. Their support is invaluable.



Our mentors work with an individual mentee to offer insights into the industry, advice on job applications, CVs and interviews, work shadowing opportunities, site visits, networking opportunities and guidance. The RREF Mentoring programme is one of the key assets that sets our graduates apart from others.

// This mentoring experience has massively helped me develop my network gap outside University.

Legacy Giving

The people your gift will impact may not be born yet, and you might not recognise the challenges they will face, but you will share their desire to improve tomorrow for others as much as themselves.

If you are considering leaving a legacy to RREF and would like to discuss it with a member of the team, please get in touch..

RREF-development@henley.ac.uk
+44 (0)118 378 4195

How to leave a Legacy gift

We recommend that you contact your legal advisor or accountant for professional advice before making a new Will or making any changes to your existing one.

There are types of legacies that allow you to put your family first while still making provision for the Reading Real Estate Foundation. You may decide to leave a fixed sum to RREF, a percentage of your estate, or the residue once you have provided for your loved ones. Your solicitor can advise you on the best way to record your intentions.

If you decide to leave something to RREF, please let us know. Any information that you give us will be treated in confidence and does not involve you in a binding agreement. We will only use this information to thank you promptly and appropriately.





By leaving a legacy to
RREF today you will
secure the educational
futures of hundreds of
tomorrow's students

Securing the future of RREF

We can only continue to deliver such a consistent level of high-quality results through the generosity of our donors and supporters. The collective support of alumni and friends allows us to enhance our provision of outstanding education to a diverse and inspiring group of future real estate professionals. It allows us to provide funding that transforms great ideas into real-world solutions. Through this we show young people that there are many paths available to a bright career in a sector they may never have considered previously.

Financial contributions

We are immensely grateful for each donation and are dedicated to ensuring that every penny has the most impact possible. Our community of donors are a passionate group of individuals and companies who share our objective of seeing a successful, diverse, ethical and inclusive future for the industry.

We would like to encourage you to not only continue your valuable support, but also to spread the word among your colleagues and contacts.

// The future prosperity of the property industry relies on attracting the best possible talent. RREF plays an important role in this process, which I'm delighted to support.

Mike Brown, Pioneer Donor, CEO Prestbury Investments



Volunteering

Hundreds of people across the country give up their time to help RREF achieve its objectives. They mentor our students, speak at events, support our widening participation activities and advise the Foundation. Our volunteers are instrumental in ensuring strong bridges exist between RREF, the property industry and the Department of Real Estate & Planning at Henley Business School, University of Reading.

Our boards and committees are responsible for developing and implementing a fundraising and events strategy to increase industry and alumni engagement and raise funds for the Foundation. We are extremely grateful for all their hard work and dedication to the charity. If you would like to support us as a volunteer in any capacity, we would be delighted to hear from you.



Individual Gift



Corporate Donation



Volunteer

Donor Recognition

1 August 2019 to 31 July 2020

Pathways to Property Supporters

We would like to thank the following organisations for their financial and in-kind support of Pathways to Property.

Gold Level

British Land

Landsec

Savills plc

SEGRO

Silver Level

Aubrey Orchard-Lisle

Charitable Trust

Cadogan Estates

Cushman & Wakefield

Gerald Eve

Hammerson plc

Montagu Evans

Oxford Properties

The Crown Estate

Bronze Level

Allsop

Avison Young

BH2

BNP Paribas Real Estate

CAPCO

Carter Jonas

CBRE

Colliers International (UK)

Eastdil Secured

Frogmore

GCW

Great Portland Estates

Grosvenor Estate

intu properties

Knight Frank

McKay Securities

Shaftesbury plc

Other Supporter

Christopher Rowbotham

Charitable Trust

The Ellis Campbell Charitable Foundation

The Sutton Trust

UPP Foundation

In 2019/20, our individual supporters and firms volunteered nearly 2,000 hours to support the Pathways to Property project by:

- Engaging students and teachers through our school outreach programme
- Hosting a work experience placement
- Supporting our Open Online Course
- Supporting the 2020 Summer School, from hosting site visits to engaging with the students throughout the week

|| Savills plc has worked in close partnership with RREF for many years and is delighted to have become a gold-level supporter of Pathways to Property. This initiative forms part of a wider industry commitment to improving diversity and raising awareness of careers in property. The Property Industry, as well as our business, is global and it is essential that we recruit people from different backgrounds and with different skills and strengths who can offer fresh ideas and new perspectives.”

Mark Ridley, Group Chief Executive, Savills



Corporate Patrons

Organisations who sponsor RREF £5,000 each year to help sustain core activities.

Avison Young	GIC Real Estate Pte Ltd
Berkeley Group	Hammerson plc
BNP Paribas Real Estate	Knight Frank LLP
CBRE	Savills plc
Colliers International (UK)	SEGRO plc
Cushman & Wakefield	Sterling Property Ventures Ltd
Eastdil Secured	Urbanest UK Ltd
Gerald Eve	

Major Donors – Trusts and Organisations

Organisations and Trusts that have made a significant contribution to RREF with a gift of £5,000 or more each year, or equivalent.

Name	Project
Carey Family Charitable Trust	Carey Family Scholarship
The Pears Family Charitable Foundation	Michael Keidan Memorial Bursary
Redevco Foundation	RREF Bursary

Major Donors – Individuals

Individuals who have made a significant contribution to RREF with a gift of £5,000 or more each year, or equivalent.

Name	Project
Alison and Richard Cundall	George Fiennes Memorial Bursary
Keith Elliott	Student Bursary
Michael Goldhill	George Fiennes Memorial Bursary
Mark Ridley	RREF Annual Fund
Richard and Helen Tranter	The John Tranter Memorial Fund
Anonymous	Hardship Fund

Ambassadors

Individuals who give between £3,000 and £4,999 each year to support the RREF Annual Fund.

Name	Graduation year
David Atkins	1988
Stafford Lancaster	1989

Donor Recognition

1 August – 15 April

Donors to named projects - Organisations

Those who support a specific RREF project with a gift of up to £5,000 a year, or equivalent.

Name	Project
Berkeley Group St William	Access Internship
Brunel Planning	Drivers Jonas Bursary
Chancerygate	Access Internship
Colley Associates Ltd	Drivers Jonas Bursary
Colliers International	Access Internship
Gerald Eve	Access Internship
Grosvenor	Access Internship
Helical plc	Helical Bursary
Hines	Access Internship and Hines Graduation Prize
Langbourn Properties	George Fiennes Memorial Bursary
Montague Evans	Student Bursary
Oxford Properties	Access Internship
Savills plc	Savills Student Prize
The Crown Estate	Access Internship

Gifts in kind

Organisations who have supported RREF by donating services or goods.

Name
AXA Investment Managers
Cushman & Wakefield
Delancey
FTI Consulting
Norton Rose Fulbright
Savills plc
British Land

Donors to named projects - Individuals

Those who support a specific RREF project with a gift of up to £5,000 a year, or equivalent.

Name	Project
Michael Jones	Drivers Jonas Bursary
Carol Byrne	Peter Byrne Research Excellence Fund
Michael Harry	Peter Byrne Research Excellence Fund



Pioneers

Individuals who give between £1,000 and £2,999 each year to support the RREF Annual Fund

Name	Grad. year	Name	Grad. year
Mike Brown	1983	Gerald Kaye	1979
Tony Dean	2000	Jonathan Paul	1989
Paul Disley-Tindell	1991	Andrew Reynolds	1979
Nigel Fox	1989	Dominic Rowe	1988
Ginny Gibson	1981	David Sleath	-
Tim Haden-Scott	1986	Paul Smith	1982
Gary Hale	1981	Anonymous	1972
Grant Imlah	1988	Anonymous	1979

Friends

Individuals who support the RREF Annual Fund with a single or regular donation of up to £1,000 each year.

Alastair Adair	1992	Michael Dean	2004	Alexander Kington	1999	Michael Regan	1989
Andrew Aherne	1987	James Dipple	1977	Alister Langdon	2012	Jeremy Richardson	Staff
David Ainsworth	1979	Mark Disney	1988	Emma Lange	2012	Robert Richardson	1998
Jeremy Aitchison	1979	Parm Dosanjh	1998	Hugh Langford	Staff	Martin Shaw	2006
Paddy Allen	2005	Crinan Dunbar	1998	Rod Lockhart	2003	Ashley Sill	2010
Iain Allsop	1996	Keith Elliott	2008	Steve Magorrian	1981	Francesca Spiller	2010
William Andrews	1993	Julian Evans	2007	Andrew Marshall	2006	Douglas Stevens	1977
Simon Baker	1989	Isobel Ewart	2003	James Mason	-	John Styles	1993
David Bass	1975	Tamzin Eyre	1996	Alister McCutcheon	1995	Suzanne Tenggara	1997
Nigel Bennett	1989	Robert Fowlds	1983	Jo McNamara	-	Sioned Thomas	2012
Peter Best	1981	Holly Franklin	2006	Martin Miller	1995	Sarah Thorley	2018
Ollie Billing	2015	Iain Franklin	2012	Gregory Moore	1983	Rob Timmins	2011
John Birtwistle	1978	C K Galbraith	-	Keith Norman	1988	Paola Tinti	Staff
James Bowdidge	1981	James George	1973	Kat Norton	2004	Mark Titcomb	1984
Tim Bryant	1977	David Green	1990	Will Noy	2009	Crispin Topping	1982
Harry Chichester	2000	Toby Hall	2005	Alan O'Flynn	2019	Mark Walter	2006
Jean-Pierre Choulet	Staff	John Heawood	1974	Bunmi Olafare	2008	Qiang Wang	2006
Andrew Clark	1976	Susannah Herbert	-	Nick Pemberton	1995	Ursula Waterfield	1996
Julian Clarke	1981	Andrew Hill	1979	Simon Perkins	1987	Stephen Widnall	1988
Mark Collins	-	Allen Holloway	2014	Victoria Phillips	Staff	Joanne Wilkes	1984
Anne Connon	-	Alex Housego	2011	David Proctor	2001	Sacha Winfield-Ferreira	2006
S Cove	-	Carin Jackson	1985	Lewis Prosser	2011	Martin Wiseman	2005
Andrew Cowling	1974	Lindsey Keys	Staff	Bill Redfern	1981	Simon Wooller	1982
Richard Cutler	1989	Nick King	1989	John Reid	1989	Paul Yeadon	1979

We also would like to thank those that have chosen to give to us anonymously



Reading Real Estate
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