

READING REAL ESTATE FOUNDATION

Review 2022



Henley
Business School

UNIVERSITY OF READING

Where business comes to life

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The Team

The RREF team is supported by the Henley Business School Development & Alumni Team led by **Jean-Pierre Choulet**, Executive Director RREF and Director of Development and Alumni.

RREF Team – fully funded roles

The University of Reading covers the running costs of the charity, however there are a number of roles fully funded by RREF who deliver the activities of the charity.

- Programme Delivery Manager
- Two Programme Delivery Officers
- Programme Delivery Support (Student Placement)
- Fundraising Support (Student Placement)



Board of Trustees 2021/22

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University Staff

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CFO, University of Reading

Kathy Pain (until June 2022)

Professor of Real Estate
Development, Real Estate &
Planning, Henley Business School

Angelique Chettiparamb

(from June 2022)
Professor of Urban Planning
and Governance, Real Estate &
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Kleio Akrivou

Director of the Centre for Business,
Ethics and Moral Development,
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Samantha Foley

Chair of the Board of Trustees, RREF
Chief Financial Officer
University of Reading



Jean-Pierre Choulet

Executive Director, RREF
Director of Development & Alumni
Henley Business School

As Chair of the Board of Trustees, it is again my pleasure to add my welcome to the start of this year's Annual Review. On behalf of my fellow Trustees, I would like to thank you as one of our supporters. RREF is only able to fulfil its objectives and change lives thanks to the incredible generosity of its community.

This year the Department of Real Estate & Planning continued to be ranked highly, particularly with regard to graduate prospects. Building and Town and Country Planning was ranked 1st for Graduate Prospect Positions (*Guardian University Guide 2022*) whilst Land and Property Management was ranked 4th in the UK overall and 2nd for research quality in the *Times and Sunday Times Good University Guide 2022*. These results and others are both a testament to the quality of the Department, and the tireless support of our community. It is only through activities such as the mentoring programme, careers fair, access internships and more that we are so highly regarded.

The bottom line of the charity remains strong and in particular, we are proud to have been able to disburse more than last year, to a larger number of students. In addition, we were delighted to welcome back to campus the attendees of the Pathways to Property Summer School. You can read all about this on page 16. Our focus for the coming year will continue to be on championing diversity and exploring sustainability related themes within our activities. You can read about the University of Reading's sustainability agenda on page 15.

As a charity, we can only thrive thanks to the support of our community, and our community is strong. I would also like to extend my thanks to you, and hope that you enjoy reading this review as we look back on our successes, and look ahead to the future.

Work continues on developing the RREF Strategy with the creation of a revised overarching value proposition for the charity, focusing on the role of RREF in connecting industry and academia for positive societal impact, through the exchange of knowledge and the development of new, diverse talent. Activities like the RREF Forums are one small way where we can strengthen the links between theory and practice, equipping professionals with the latest in business thinking.

Our monthly newsletters continue to thrive, and we are especially thankful to the REP faculty who provide us each month with a Research Roundup. Make sure you are subscribed to this to stay abreast of all the activity happening on campus and beyond. I personally am looking forward to a continued increase of in-person events and gatherings, and hope to see you at one of these in the near future.

Your support

Over the year since the publication of our previous Annual Review, the world has continued to experience extraordinary uncertainty and challenges. We appreciate the commitment and generosity towards RREF that our supporters continue to demonstrate even at difficult times.

Thanks to the continued commitment of our community of individuals and corporates RREF has been able to sustain its activities in support of students, fund research and introduce young people to the sector.

Central to RREF's work is attracting excellence to study at the Department of Real Estate & Planning (REP) at Henley Business School, University of Reading, regardless of the background of the individual students. This we are able to do thanks to our community's collective giving of time and money. This investment enables us to offer a powerful and diverse range of support; from benefiting industry with pioneering academic research, to seed funding for innovative ideas, and the provision of a dynamic network for REP alumni and supporters to leverage.

Thanks to our supporters, throughout the 2021/22 academic year we were able to disburse a total of £217,500 in bursaries, hardship grants, prizes and awards to 71 undergraduate, postgraduate and PhD students. In addition, we facilitated 345 mentoring partnerships and provided seed funding for new initiatives.

2021/22 total income: £456,941

Your support in figures

Individual – Major Donor	£37,504
Individual – Regular Donor	£33,440
Corporate – Corporate Patron	£55,000
Corporate – Charitable Donation	£34,705
Corporate – Pathways to Property	£296,292

Your impact

All donations to RREF make a real difference to students and faculty alike, as well as to the impact that we are able to make on the property industry by supporting a diverse and well-trained body of professionals.

The RREF Disbursements Committee allocates all bursaries, scholarships and hardship grants. Other projects are allocated support based on the decisions of the RREF team following good governance practice. Some students received more than one award as part of the disbursement process.

Disbursement

Number of students



Ways to support



Individual Gift



Corporate Donation



Volunteer

Find out more online: rref.henley.ac.uk or by getting in touch with us at RREF-development@henley.ac.uk

Teaching and learning

RREF supports students by helping them benefit from the latest theory, research and innovation taking place at Henley Business School. By linking students with this wealth of knowledge we prepare them to make a positive impact in the workplace as they graduate equipped with practical, real-world skills.

Evening lecture series

This popular series of lectures features our Corporate Patrons as guest presenters, bringing the real estate world to life with their unique insights. Recent graduates and HR representatives also often attend. These lectures provide key touchpoints with industry, helping students grow their networks and prepare for future employment. This year we delivered 9 lectures in person in Reading, and approximately 1,405 students attended.

Mock assessment days

During the autumn term, REP students are given a chance to attend a series of workshops designed to show graduates what to expect at assessment centres. Co-ordinated with the Henley Careers Team, with additional input from key graduate employers, these days are a valuable opportunity for the students to get a head start and prepare to join a thriving and competitive workforce.

|| My host firm did a superb job at showing me the ropes and crucially ensuring I knew the purpose behind every task I undertook. I had great fun and was even able to attend their grad networking event post internship!

RREF Access Summer Bursary recipient

Research

The Department of Real Estate & Planning has enjoyed over 50 years of academic excellence and is regularly ranked among the best in the UK for Land and Property Management.

With decades-strong links to the property industry, the department's faculty have been curating a significant knowledge exchange for many years. Current students, graduates and the industry all benefit greatly from this partnership and the knowledge that is produced has a discernible impact beyond the academic.

RREF seed funding

REP undertakes internationally recognised, cutting-edge research that impacts business, policy and society. This research underpins the quality of our teaching programmes and prepares our students for professional practice.

One way that RREF contributes to this activity is by providing seed funding for new areas of enquiry. Examples of how such funding is spent includes student research assistance for data collection and analysis, support for the costs of interviews and fieldwork, and funding for hosting workshops and symposiums that have facilitated collaboration and enabled the dissemination of research to new audiences.

The following projects were among those receiving funding in 2021/22.

A regional analysis of housing-wealth inequality dynamics in Britain

Led by Isil Erol and Chris Foye, this project explores the effect of home-ownership on wealth and income inequalities within and between 11 regions, across sub-groups and different housing tenures.

Received: £1,500 towards purchasing historic datasets.

Property markets and the conversion of heritage structures

Led by Henry Russell and Yi Wu, this project aims to assemble and collect digital and paper records of closed ecclesiastical buildings from all leading Christian denominations, over the past three decades.

Received: £2,962.30 for travel and a part-time Research Assistant.

Linking environmental and human health in urban development decision-making

Led by Kathy Pain, this project provides an overview of available evidence on the state of the UK environmental policy landscape based on a systematic content analysis and coding of key policies and organisational documents.

Received: £2,277.48 for a Post-doctoral Research Assistant.

Housing Preferences and migration in a post pandemic future

Led by Yi Wu this project explores how the pandemic has affected people's housing preference and migration behaviours in UK as well as its impact on (dis) incentivising net zero behaviours.

Received: £2,638.21 for purchase of data as well as services of a Research Assistant.

Decision-making processes leading to poor quality buildings (Site visits)

Led by Chris Maidment and Angelique Chettiparamb this project aims to supplement digital data collected during COVID on 10 buildings, nominated as being of low quality by Civic societies, with in-person site visits and face-to-face interviews.

Received: £622.01 towards travel costs.

PhD Scholarship

Every year, we support several postgraduate research students who are on the REP PhD programme. We are committed to furthering the advancement of research, and these studentships allow postgraduate students to start their research career at Henley Business School. These awards allow the department to continue to be at the forefront of research in real estate, as we can attract the best minds and provide them with the time and space they need to succeed.

In 2021/22, the following candidates received a RREF PhD Scholarship:

- **Rohit Bajaj** – Board Gender Diversity, Firm Value and Performance: The Case of US REITs
- **Ellen Kwofie** – Appraising the Appraisal; An Investigation of Real Estate Appraisal Production and Complexities in Ghana.



Student support

A fundamental belief of RREF and our supporters is that every student should have the opportunity to fulfil their potential, regardless of individual situations. We strive to ensure that personal circumstances do not lead to undue hardship and that the same opportunities are available to all students with the talent and ability to study at Henley Business School, University of Reading.

RREF Hardship Grants

Sometimes, circumstances are such that students find themselves in unexpected and often immediate financial difficulty through no fault of their own. Without the financial support from the RREF hardship grants, these students would either be unable to complete their studies or their future prospects would be severely impacted by their situation. In this way, RREF makes a real difference with funding that can alleviate the pressure and allow those in need to overcome such difficulty. 13 hardship grants were awarded totalling £13,500. One student received two separate grants owing to a unique need.

Without your generous support, I would have struggled significantly. The Hardship Grant has enabled me to continue to flourish academically on the course and dedicate time to projects and my exams without having to worry financially. I have therefore been able to make the most out of the course and maximise my experience at the university which stands me in great stead for my future career endeavours.

Postgraduate student,
RREF Hardship Grant recipient 2021–22

RREF Careers Fair

The annual RREF careers fair gives students a chance to boost their knowledge and gain valuable insights into the real estate industry. This fair allows students to engage with many companies and to develop their network ahead of internship schemes and graduate placement applications. It also gives participating firms a chance to see the calibre of students who benefit from the excellent education provided through REP.

We were delighted to be able to hold the 2021 RREF Careers Fair in person at Whiteknights Campus after having to hold it virtually previously due to COVID-19.

28 Employers

286 Students

We loved meeting the students at the RREF Careers Fair. We found them to be really friendly and engaged. A lot of them had clearly done their research and they were all asking great questions. We had meaningful conversations with every single student that we spoke to. It was also great to see such a high proportion of female students studying Real Estate.

Fran Hunter, Valuation Office Agency

RREF Mentoring Programme

With more than 345 active mentoring partnerships, the RREF Mentoring Programme is a powerful example of support – as REP graduates and contacts give up their valuable time for the benefit of current students. Through one-to-one mentoring from experienced professionals, students can increase their understanding and experience of the real estate industry.

Each year, the RREF mentoring awards, funded generously by the John Tranter Memorial Fund, recognise the exceptional commitment of an individual mentor and mentee to their respective partnerships.



309 UK and International mentors



44 mentors supporting more than one student



Over 3,640 mentees since the programme started

The mentee's view

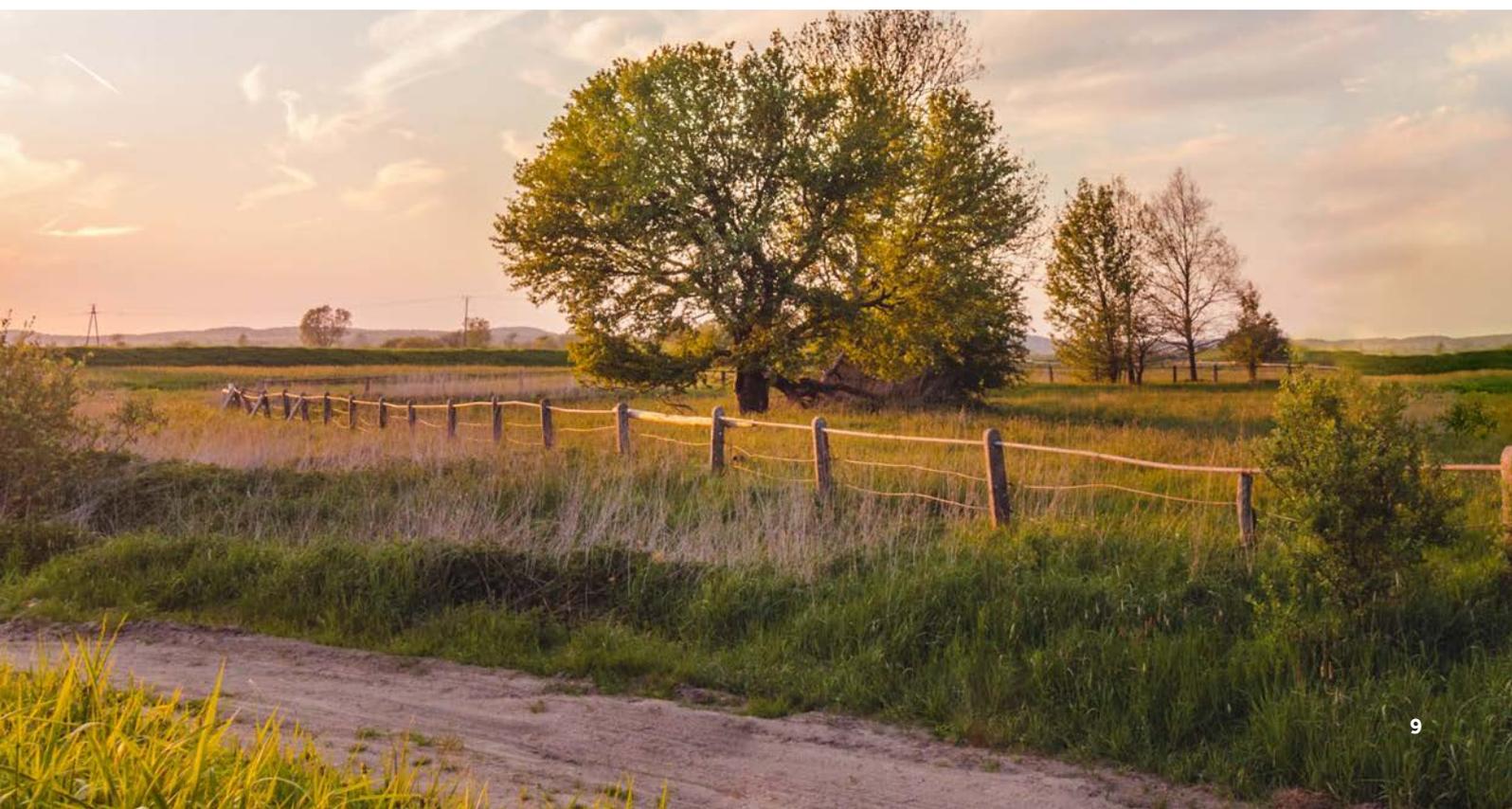
/// The RREF mentoring programme has been an integral and invaluable part of my time at Reading and I could not thank the programme and my mentor enough for the continued support. My mentor provided me with professional and academic support, but most importantly was someone I could turn to if I needed help. RREF did a brilliant job with matching me to a mentor with similar interests and career path, which made the programme even more beneficial. I will definitely continue to stay in touch with my mentor.

Beth O'Sullivan, MSc Spatial Planning and Development,
Mentee of the Year 2021–22

The mentor's view

/// I am very delighted with the RREF Mentoring Programme. It is a great opportunity to give something back to support students in their studies and prepare them for their working lives. I am always impressed with the commitment of the students who participate in this programme. It is a lot of fun and I can only encourage everyone to take part in this programme.

Bjorn Pfeiffer, Assistant Portfolio Manager,
Mayfair Capital Investment Ltd,
Mentor of the Year 2021–22



Widening access

Our work to widen access focuses on improving awareness and understanding of the sector, as well as showcasing the wide variety of career opportunities available. We are committed to championing real estate and planning as a subject of study among capable students of all backgrounds, with particular regard to those who would otherwise not have opportunities to access this sector through personal connections.

RREF Access Internships

To get ahead in the early stages of their career, work experience and internships are vital in the furthering of students' professional development. However, for those without links to the industry (personal or otherwise), often the greatest challenge is gaining access to these opportunities.

With the aim of ensuring fair access to the profession, the RREF Access Internship scheme continues to help students overcome social or experiential obstacles to their involvement in the industry. The internships were all delivered in person this year, and we are grateful to the host companies for accommodating the students.

|| We took part in the RREF Access Internship Scheme for the first time this year and we had a very positive experience. It was really great to have our students who now have a line of communication with our Director who has even offered them some career advice.

Nicola King, Senior Associate Director,
ESG & Operations – Apache Capital Partners



RREF Access Internships at 11 companies

- Apache Capital Partners
- Berkeley Group – St James (Vauxhall)
- CAPCO
- Cluttons
- Colliers International
- CoStar
- Gerald Eve
- Grosvenor Property UK
- John Lewis
- Lambert Smith Hampton
- The Crown Estate

Two companies supported more than one student.

|| I did my placement at Berkeley Group as part of the RREF Access Internship Scheme and I am very grateful to have been given this opportunity. The internship has given me industry knowledge and confidence for my final year.

RREF Access Intern

RREF bursaries

Often the biggest hurdles for potential students in gaining access to higher education are economic and financial barriers. RREF bursaries allow students to access Real Estate & Planning degrees regardless of their circumstances.

“ I would like to thank you for your continued support and generosity through the RREF Bursary. This money has had an enormous impact on my life throughout my university experience, without which I would not have been able to focus wholly on my studies or embrace all the opportunities that I have been presented with. Now in my third year, I am on track to achieve a 2.1, and I am looking forward to entering the professional world of real estate in September.

RREF Undergraduate Bursary Recipient

“ I am writing this letter to show my immense gratitude in awarding me a bursary towards my MSc Spatial Planning and Development course. This will be a life-changing amount of finance, crucial in preparing me with the substantial knowledge and experience required for Real Estate & Planning whilst studying. I am very much grateful and amazed to be offered such a wonderful opportunity through the bursary. I cannot thank you enough for affording me the opportunity to explore my interests and the security of a fruitful university experience and future career route.

RREF Postgraduate Bursary Recipient

“ The Bursary you have given me has helped me to purchase course materials, books, study materials and has overall lightened my financial burden. This has allowed me to fully focus on expanding my knowledge in the field I love and also make the most out of university. Your support has encouraged me to help other future students as I have become a Unibuddy Ambassador. Prospective students have the opportunity to message me on the Unibuddy platform where I can answer their queries and provide informed responses based on my experience at Reading, as well as studying the BSc Real Estate course. I aim to keep helping students achieve their ambitions, just as you have given me the opportunity to do so myself.

RREF Undergraduate Bursary Recipient



Corporate support

RREF's Corporate Patrons are a fundamental part of our support network, enabling us to deliver our core activities through their generous annual sponsorship, providing current REP students a powerful connection to the industry. We continue to maintain and develop a strong community of Corporate Patrons, without whom we would be unable to deliver such meaningful results year on year.

The Department of Real Estate & Planning has also benefitted immensely from this engagement with industry, with many companies choosing to support innovation and excellence in numerous ways, from speaking at evening lectures, to attending careers fairs, offering prizes to high-achieving students and much more.

Corporate Patrons

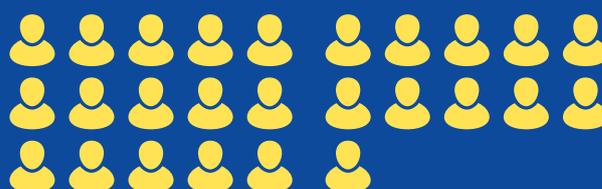
Our Corporate Patrons are a fundamental part of our support network, enabling us to carry out our core activities through their generous annual sponsorship, which provides current REP students a powerful connection to the industry. As part of their sponsorship, Corporate Patrons are offered a number of opportunities, including that of delivering an evening lecture to students.

One student commented:

/// The evening lectures provide invaluable knowledge, especially to all the first year students who attend, as they give us a brilliant starting point for our degree.

Prizes

Several industry-sponsored prizes are co-ordinated by RREF to encourage students to work to the best of their ability, taking advantage of Henley Business School's facilities, faculty and services. Promoting innovative teaching and excellent learning practices, there are prizes available for specific coursework pieces, as well as graduation prizes that celebrate overall excellence. Prizes include the Hines UK Graduation Prize and the Derwent Graduation Prize



26 students awarded a prize



22 industry-sponsored prizes



4 Graduation prizes

£2,300

total prize value

The John Miles Scholarship for Academic Excellence



John Miles was an alumnus of the Real Estate & Planning Department at the University of Reading, graduating in Land Management as part of the class of 1989.

He was proud of his affiliation with the University as one of the leading institutions in real estate worldwide. After graduation, John maintained a close relationship with the University and RREF, volunteering as a mentor, attending industry knowledge events and Gala Dinners in support of the charity.

// John was passionate about mentoring the next generation. Over the past 15 years he always made time to offer support and guidance to those starting out in their professional careers.

Ben Simpson, Co-Founder of Clifton

Following John's tragic and premature death in 2021, his former business partners at CWM, Ben Simpson and Jim Remfry, now Co-Founders of independent consultancy Clifton, with the support of John's family, expressed the wish to honour his memory and wider contribution to the property industry with a Scholarship in his name. The John Miles Memorial Scholarship, to be awarded from the academic year 2022/2023 to an undergraduate student enrolling in a Real Estate & Planning course at the University of Reading, recognises and fosters exceptional academic excellence.

Find out more about the Scholarship at live.henley.ac.uk/page/john-miles

// Milesy was universally liked and respected by the people he worked with at CWM and across the industry. He took a genuine interest in others and was someone I and many others looked up to.

Jim Remfrey, Co-Founder of Clifton



THOMSON REUTERS

Wiley Executive School



The Whiteknights Campus

12

years in a row

One of Britain's top green spaces, 12 years in a row (Green Flag Award Scheme)

123

hectares

123 hectares including a lake, woodlands and the Harris Garden

The University of Reading is working hard to ensure that it makes the best use of its resources to ensure its sustainability, from reviewing how it operates to ensure financial sustainability to playing its part in tackling climate change. This comes under six key areas:

- Cut carbon emissions to net zero by 2030
- Its award-winning campus
- Menus of Change
- Global Development research
- Partnering for the Planet
- Education for Sustainable Development

Find out more: reading.ac.uk/about/strategy/sustainability

Pathways to Property

Launched in 2012, the Pathways to Property project aims to widen access to the real estate profession by raising awareness of and aspirations about the vast range of careers available within the sector.

Led by RREF, the project was established as a response to the recognised lack of diversity in the industry. Through a successful outreach programme, the project exposes students from less advantaged and non-traditional backgrounds to opportunities within the property industry.

Summer School

The tenth Pathways to Property Summer School took place from 25-28 July 2022. After two years of being held online, this year's event saw a return to campus, and took place face-to-face as a residential summer school. 89 students from Year 12 of school/college joined us over the course of four days to take part in taster lectures, a site visit, sessions offering careers advice, a group project and the opportunity to meet a selection of recent graduates, apprentices and professionals during a vibrant careers fair. In addition to learning about the property industry, the participants were able to learn some key networking skills as well as develop confidence, improve their teamwork, presentation and time management skills and meet other like-minded young people.

By the end of the Summer School, 77% of the participants confirmed that they are considering a career in property after attending the event, up from 38% at the start. We will continue to work with the participants to provide them the chance to take part in a one week work experience placement in a property firm and to join our e-mentoring programme. In addition, they can receive financial support if they study a property related degree at university up to £30,000 over three years of study, and we can offer any additional support required to progress their journey into the industry.

We would like to thank all the industry volunteers who joined us during the event to share their experiences with the participants and provide feedback on their final presentations.

Summer School

Since 2012

894
Students

have completed our
Summer School

Of those, at least

22%

have gone on to
study or work in the
property industry

49%

have gone on to
study at University

354

Summer School
applications

89

Summer School
attendees

46%

Summer School
attendees
were female

71%

living in area
of deprivation
(IMD Quintile 1 or 2)



Open Online Course (OOC)

The OOC has been designed by leading academics at Henley Business School to encourage more students to consider pursuing a career in property. Lasting three weeks and requiring around 6 hours of study, the online course is a great resource for younger students beginning to think about their career options or students that are unable to join the Pathways to Property Summer School. Since the course was launched in 2018, over 21,000 people have signed up to complete the OOC.

// I found the course to be very helpful and a great learning stepping stone in getting started into real estate. The tasks and discussions were especially helpful and was a good way to learn practically.

OOC Participant

School Outreach

Pathways to Property attended multiple online and face-to-face careers events throughout 2021/22 to engage young people with careers in property. These events were a mixture of school talks, webinars and careers events. In addition, we provided schools with a selection of pre-recorded content that could be shared with students, providing them with more information about careers in property, routes into the industry and how to get support through the Pathways to Property programme.

60%

Summer School attendees were eligible to receive free school meals

77%

Considering a career in property after attending the Summer School

44

Participants due to undertake work experience placements

In 2021/22 we...

Attended
18
events

Engaged with:

885
Students

42
Teachers

82
Parents

For more information about the Pathways to Property project, visit our website.



Looking ahead

Having endured two years of challenging circumstances, we can now look back and reflect on the incredible support that our community has shown. Considering the difficulties faced by the sector, the fact we were able to continue to deliver on all of our objectives is remarkable.

The swift change to online and hybrid delivery of our activities ensured that our core work was able to continue. From successful Summer Schools with the Pathways to Property project, to vibrant and engaging online events, the network came together in solidarity.

Looking ahead to the future, we are convinced that there will always be a need for exceptional training to equip and prepare the next generation of professionals for the changing world. From supporting them in their wellbeing, personal and professional development, to funding research to spot and drive change, to bringing experienced voices into the classroom, our focus is clear.

Financial contributions

Our community of donors are a passionate group of individuals and companies who share our objective of seeing a successful, diverse, ethical and inclusive future for the industry. We would like to encourage you to not only continue your invaluable support, but also to encourage your colleagues and network to engage with and support RREF.

We are immensely thankful for each donation and are dedicated to ensuring that every pound has the most impact possible.

Volunteering

Hundreds of people across the country give up their time to help RREF achieve its objectives. They mentor our students, speak at events, support our widening participation activities and advise the Foundation. Our volunteers are instrumental in ensuring strong bridges exist between RREF, the property industry and the Department of Real Estate & Planning at Henley Business School, University of Reading.

Our boards and committees are responsible for developing and implementing a fundraising and events strategy to increase industry and alumni engagement and raise funds for the Foundation. We are extremely grateful for all their hard work and dedication to the charity. If you would like to support us as a volunteer in any capacity, we would be delighted to hear from you.

RG10 community

The RG10 committee is dedicated to supporting Real Estate & Planning graduates who have entered the profession in the last ten years. This helps graduates to build their networks and improve their knowledge of the field.

This year the committee has delivered eight online events to keep the network engaged while working remotely. Their RG10 Mix-Ups initiative provides an informal space for networking. The committee is planning to deliver these in person over the coming year. They have also planned and delivered two webinars to help REP alumni with their soft skills during a period in which many were furloughed. While previously largely focused on London, the introduction of more online events has provided an excellent opportunity to connect with the wider RG10 network, with some alumni attending from other parts of the UK and the world. Any alumni from the last ten years who are interested in joining the committee, or who may be able to provide a venue for future events, are encouraged to contact us on rref-info@henley.ac.uk

Events

This year we held two RREF Forums, events where we bring together academics from REP and leading industry experts to address a particularly pressing question. This year we tackled: Demolition vs Renovation, what is the more sustainable option? and Do we need a high street?

First, in November 2021 we came together to look at the issues facing the traditional British high street, particularly in the context of Arcadia Group and Debenhams taking centre stage in the press. We examined the future of the high street, whether if the old model no longer fits modern needs is there an alternative, and lastly we took the time to examine if this was a moment to look at the high street as a different space entirely.

Our speakers

- **Dr Emma Street** – Associate Professor of Urban Policy and Governance, Department of Real Estate & Planning
- **Clive Bentley** – Property Director, Pizza Express
- **Jennet Siebrits** – Executive Director, Head of UK Research, CBRE

Watch the recording on Henley Live here:
live.henley.ac.uk/events/69780

Then in April 2022, we looked at the pressing question of sustainability, with particular focus on demolition versus renovation. The Real Estate sector is responsible for more

than 20% of the world's carbon emissions and continues to face increased scrutiny. In light of this focus, we looked at ways of futureproofing assets, and what technologies, investment and assessments can be leveraged when deciding what is the best path for organisations.

Our speakers

- **Charlotte Eddington** – Investments Director, Abundance Investment
- **Dr Jorn van de Wetering** – Director of Studies, Department of Real Estate & Planning
- **John Trehy** – Technical Director, Terrance O'Rourke
- **Kai Liebetanz** – Sustainability Advisor, UK Green Building Council

Watch the recording on Henley Live here:
live.henley.ac.uk/events/82284

In addition to the RREF Forums, we also organised a special webinar for the RG10s on Working Overseas: North America. Exploring the notion of moving overseas as an alternative route to progress in your career, the event was warmly received and provided recent graduates with fresh ideas about the career possibilities available within the sector.

Our speakers

- **Jack Haining** – Investment Manager, Grosvenor
- **Philippa Gumley** – Property Development Officer, City of Vancouver
- **Jason Traugher** – Managing Consultant, RealFoundations

Watch the recording on Henley Live here:
live.henley.ac.uk/networks/events/87535

Volunteering

Our volunteers are at the heart of what we do. By giving their time to help RREF our volunteers enrich the student experience and strengthen the industry. Their support is invaluable.



Our mentors work with an individual mentee to offer insights into the industry, advice on job applications, CVs and interviews, work shadowing opportunities, site visits, networking opportunities and guidance. The RREF Mentoring programme is one of the key assets that sets our graduates apart from others.

Legacy Giving

The people your gift will impact may not be born yet, and you might not recognise the challenges they will face, but you will share their desire to improve tomorrow for others as much as themselves.

If you are considering leaving a legacy to RREF and would like to discuss it with a member of the team, please get in touch..

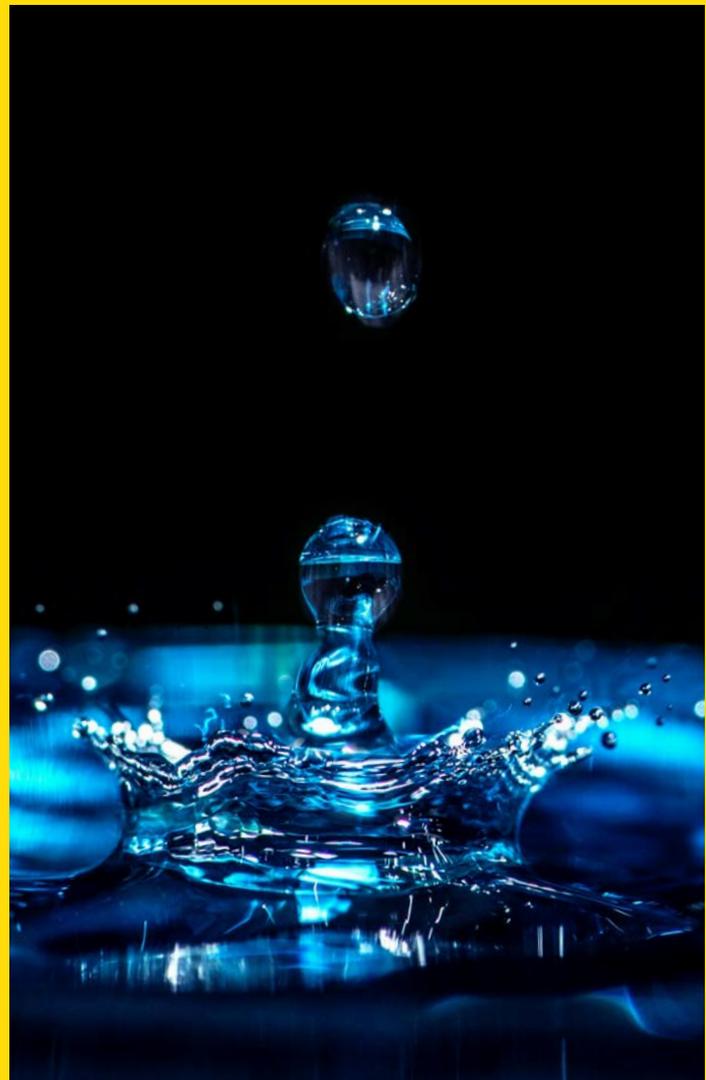
RREF-development@henley.ac.uk
+44 (0)118 378 4195

How to leave a Legacy gift

We recommend that you contact your legal advisor or accountant for professional advice before making a new Will or making any changes to your existing one.

There are types of legacies that allow you to put your family first while still making provision for the Reading Real Estate Foundation. You may decide to leave a fixed sum to RREF, a percentage of your estate, or the residue once you have provided for your loved ones. Your solicitor can advise you on the best way to record your intentions.

If you decide to leave something to RREF, please let us know. Any information that you give us will be treated in confidence and does not involve you in a binding agreement. We will only use this information to thank you promptly and appropriately.





By leaving a legacy to
RREF today you will
secure the educational
futures of hundreds of
tomorrow's students

Securing the future of RREF

We can only continue to deliver such a consistent level of high-quality results through the generosity of our donors and supporters. The collective support of alumni and friends allows RREF to achieve and support a number of activities to benefit and enhance the industry. Your support enables us to deliver an outstanding education experience to the future professionals of real estate, but also to fund research pipelines that can deliver ideas for real-world solutions. Importantly your contributions open up the sector to those who may never have previously considered this career path.



How can I get involved?

As you will have seen by now, RREF is reliant on the generosity of individual and corporate supporters to ensure we can continue to operate and grow as an educational charity. From those who give financially to our work to individuals who sacrifice their time to mentor current students, all support is gratefully received.

We also welcome feedback, insights into current best industry practice, updates on current sector challenges and opportunities, as well as general updates from our community.

Please get in touch

Email RREF-development@henley.ac.uk
or call us on +44 (0)118 378 4195



Individual Gift



Corporate Donation



Volunteer

Henley Live

What is Henley Live?

Henley Business School's online community, Henley Live has dedicated areas for real estate and planning alumni and RREF's key supporters. The platform has been designed and customised to be the home of networking and learning.

Key features include:

- Regular expert knowledge and access to past webinar recordings
- Peer-to-peer and graduate-to-student mentoring
- Careers support for recent graduates
- Live community map
- Local networking groups

What next?

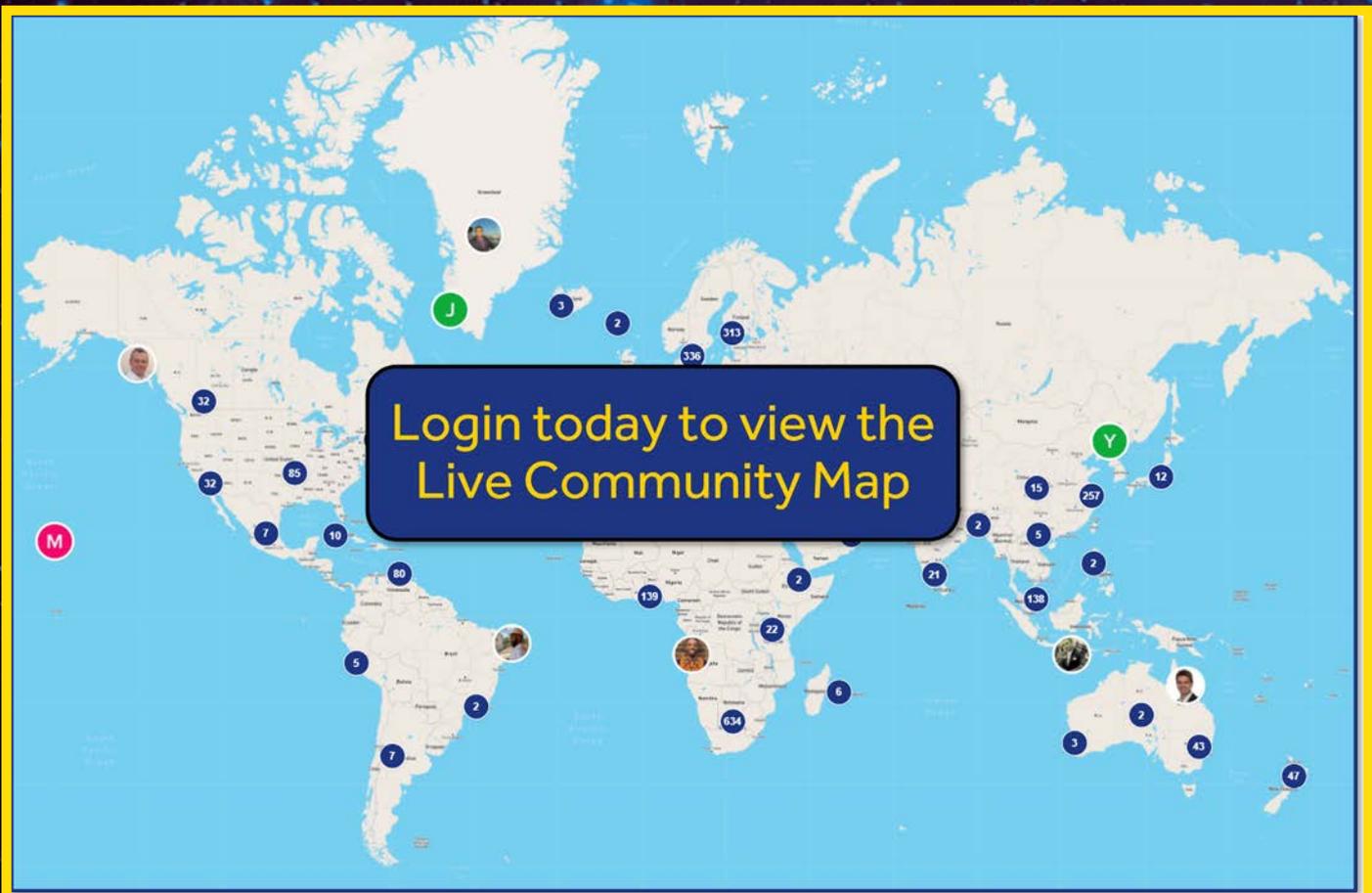
All REP alumni and RREF supporters are warmly encouraged to join.

Simply visit the webpage and click 'request to join'. Once you are accepted, you can start networking, learning and much more.

live.henley.ac.uk

#IgniteYourNetwork

The community map on Henley Live makes it easy to find people near you.



Donor recognition

1 August 2021 to 31 July 2022

Pathways to Property Supporters

We would like to thank the following organisations for their financial and in-kind support of Pathways to Property.

Gold Level

British Land

Landsec

Savills plc

SEGRO plc

Worshipful Company of
Chartered Surveyors

Silver Level

Addleshaw Goddard

Aubrey Orchard-Lisle
Charitable Trust

Cadogan Estates

The Crown Estate

Gerald Eve

Hammerson plc

Hines UK & aparto student
accommodation

John Lewis Partnership

Montagu Evans

Oxford Properties

Bronze Level

Allsop

Arcadis Consulting (UK) Ltd

BH2

CAPCO

Carter Jonas

Colliers International (UK)

Eastdil Secured

Frogmore Real Estate Partners
Investment Managers Ltd

Gooch Cunliffe Whale LLP

Grosvenor Estate Management Ltd

Hermes Real Estate Investment
Management Ltd

Hollis

Kajima Properties (Europe) Ltd

Knight Frank LLP

McKay Securities

MGT Investment Management

Muse Developments

Roebuck Asset Management

Shaftesbury plc

Stiles Harold Williams
Partnership LLP

W.P. Carey Inc

Other Supporter

Christopher Rowbotham
Charitable Trust

Eastdil Secured Team Fundraising

The Ellis Campbell
Charitable Foundation

Oxford Properties Staff



In 2021/22, our individual supporters and firms volunteered nearly 1,700 hours to support the Pathways to Property project by:

- Engaging students and teachers through our school outreach programme
- Hosting a work experience placement
- Supporting our Open Online Course
- Supporting the 2022 Summer School, from hosting site visits to engaging with the students throughout the week



Corporate Patrons

Organisations who have sponsored RREF in the year with gifts of £5,000 and above to help sustain core activities.

Avison Young	Gerald Eve
BNP Paribas Real Estate	GIC Real Estate Pte Ltd
CBRE	Knight Frank LLP
Cushman & Wakefield	Savills plc
Dominvs Group	SEGRO plc
Eastdil Secured	

Major Donors – Trusts and Organisations

Organisations and Trusts that have made a significant contribution to RREF with a gift of £5,000 or more each year, or equivalent.

Name	Project
Ellandi	Greatest need
Redevco Foundation	RREF Bursary
The Pears Family Charitable Foundation	Michael Keidan Memorial Bursary

Major Donors – Individuals

Individuals who have made a significant contribution to RREF with a gift of £5,000 or more each year, or equivalent.

Name	Project
Nigel Bennett	Greatest Need
Keith Elliott	Student Bursary
Michael Goldhill	George Fiennes Memorial Bursary
Stafford Lancaster	Greatest Need
Mark Ridley	Greatest Need
Anonymous	Greatest Need

Donors to named projects – Individuals

Those who support a specific RREF project with a gift of up to £5,000 a year, or equivalent.

Name	Project
Carol Byrne	Peter Byrne Research Excellence Fund
Michael Jones	Drivers Jonas Bursary

Donor recognition

Donors to named projects – Organisations

Those who support a specific RREF project with a gift of up to £5,000 a year, or equivalent.

Name	Project
Apache Capital	Access Internship Bursary
Berkeley Group – St James	Access Internship Bursary
CAPCO	Access Internship Bursary
Cluttons	Access Internship Bursary
Colliers International (UK)	Access Internship Bursary
CoStar	Access Internship Bursary
The Crown Estate	Access Internship Bursary
Derwent London plc	Derwent London plc Bursary
Derwent London plc	Derwent London Prize
Gerald Eve	Access Internship Bursary
Grosvenor Estate Management Ltd	Access Internship Bursary
Helical plc	Helical Bursary
Hines UK	Hines Graduation Prize
John Lewis Partnership	Access Internship Bursary
Lambert Smith Hampton	Access Internship Bursary
Langbourn Properties	George Fiennes Memorial Bursary
Montagu Evans	Student Bursary
Octopus Investments	Access Internship Bursary
Savills plc	Savills Student Prize
Shaftesbury plc	Access Internship Bursary

Ambassadors

Individuals who give between £3,000 and £4,999 each year to support the RREF Annual Fund.

Name	Graduation year
David Atkins	1988

Pioneers

Individuals who give between £1,000 and £2,999 each year to support the RREF Annual Fund

Name	Grad. year	Name	Grad. year
Mike Brown	1983	Grant Imlah	1988
Tony Dean	2000	Jonathan Paul	1989
Paul Disley-Tindell	1991	Andrew Reynolds	1979
Nigel Fox	1989	Dominic Rowe	1988
Ginny Gibson	1981	David Sleath	–
Gary Hale	1981	Paul Smith	1982



Friends

Individuals who support the RREF Annual Fund with a single or regular donation of up to £1,000 each year.

Alastair Adair	1982	Crinan Dunbar	1998	Rod Lockhart	2003	Francesca Spiller	2010
Andrew Aherne	1987	Keith Elliott	2008	Steve Magorrian	1981	Douglas Stevens	1977
David Ainsworth	1979	Julian Evans	2007	Ben Marsh	2005	Sarah Thorley	2018
Jeremy Aitchison	1979	Tamzin Eyre	1996	Andrew Marshall	2006	Rob Timmins	2011
Paddy Allen	2005	Shade Fadiora	2009	Alister McCutcheon	1995	Mark Titcomb	1984
Iain Allsop	1996	Robert Fowlds	1983	Gregory Moore	1983	Ursula Waterfield	1996
Simon Baker	1989	Holly Franklin	2006	Keith Norman	1988	Joanne Wilkes	1984
David Bass	1975	Iain Franklin	2012	Kat Norton	2004	Martin Wiseman	2005
John Birtwistle	1978	CK Galbraith	–	Will Noy	2009		
James Bowdidge	1981	Frank Gaymond	2017	Bunmi Olafare	2008		
Tim Bryant	1977	James George	1973	Nick Pemberton	1995	HS = Henley staff	
Jean-Pierre Choulet	HS	David Green	1990	David Proctor	2001		
Andrew Clark	1976	Toby Hall	2005	Lewis Prosser	2011		
S Cove	–	Andrew Hill	1979	Bill Redfern	1981		
Richard Cutler	1989	Alex Housego	2011	Michael Regan	1989		
Michael Dean	2004	Carin Jackson	1985	Andrew Reynolds	1979		
James Dipple	1977	Nick King	1989	Robert Richardson	1998		
Mark Disney	1988	Alexander Kington	1999	Martin Shaw	2006		

We also would like to thank those who have chosen to give to us anonymously across all levels of support.



For more information, please contact:

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RREF-development@henley.ac.uk

Charity Number 1092627

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