

READING REAL ESTATE FOUNDATION

Review 2019

RREF
Reading Real Estate
Foundation



Henley
Business School

UNIVERSITY OF READING

Where business comes to life

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Welcome



Professor Gavin Brooks

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Pro-Vice Chancellor (Teaching and Learning)
University of Reading



Jean-Pierre Choulet

Executive Director, RREF
Director of Development and Alumni
Henley Business School

The Team

The RREF team is supported by the Henley Business School Alumni and Development Team led by Jean-Pierre Choulet, Executive Director, RREF; Director of Development and Alumni, Henley Business School.

RREF Team – fully funded roles:

Emily Bartholomew
Programme Delivery Officer

Alex Moore
Programme Delivery Assistant

Louise Welland
Programme Delivery Manager

Another year has passed in the department, bringing with it three UK number 1 rankings results (Land and Property Management, Graduate Career Prospects and Research Quality in Land and Property Management). Our faculty have been as busy as ever. Professor Gavin Parker briefed MPs on neighbourhood planning, Professor Neil Crosby advised the IMF on global commercial real estate market modelling, and Dr Angelique Chettiparambil Rajan was appointed Secretary General of the Association of European Schools of Planning (AESOP).

Our students continue to flourish under the excellent tuition of our teaching staff. This is greatly enhanced through the support of RREF. Last year, over 1600 students attended one of the many evening lectures hosted by RREF's corporate patrons. Thirty five companies came to our annual careers fair, speaking with hundreds of students. Full details of all the support received can be found in this review. Thank you for all you do.

With the 2018/19 academic year coming in a period of uncertainty, change and advancement around the world, the real estate community continued to bond together and support the future of the industry. We saw a rise in the number of mentors and mentoring partnerships, we saw new ways to network established, and we enjoyed another successful Pathways to Property Summer School.

Following on from last year's Gala Dinner, we took the time to review our offering and the sort of events and gatherings that our community would attend. We revitalised our Events Committee and the RG10 Committee and look forward to our upcoming activities.

While we continue to enjoy strong support, we must be realistic. Our focus for the year to come will be on championing innovation and increasing diversity. I hope you will join us going forward with renewed commitment to supporting innovation and diversity.



Your support

2018/19 total income
£570,995

We continue to appreciate all of our supporters for their unwavering generosity and commitment to RREF.

Central to RREF is the transformation of access to excellence in Real Estate & Planning (REP) at Henley Business School, for students from all backgrounds, through the collective giving of time and money. This investment enables us to offer a powerful and diverse range of support, from benefiting industry with pioneering academic research, to seed funding for innovative ideas and the provision of a dynamic network for REP alumni and supporters to leverage.

Your support in 2018/19 enabled us to award over £276,500 to 90 undergraduate, postgraduate and PhD students, including 3 PhD studentships, over the course of the last academic year. In addition, we facilitated over 350 mentoring partnerships, of which, 36 were international.

Your support in figures

£62,717	Individual – Bequest
£52,000	Individual – Major Donor
£61,259	Individual – Annual Fund
£80,000	Corporate – Corporate Patron
£46,975	Corporate – Major Donor
£258,250	Corporate – Pathways to Property
£9,794	Other

Find out more online: henley.ac.uk/RREF or by getting in touch with us at RREF-development@henley.ac.uk

Ways to support



Individual Gift



Corporate Donation

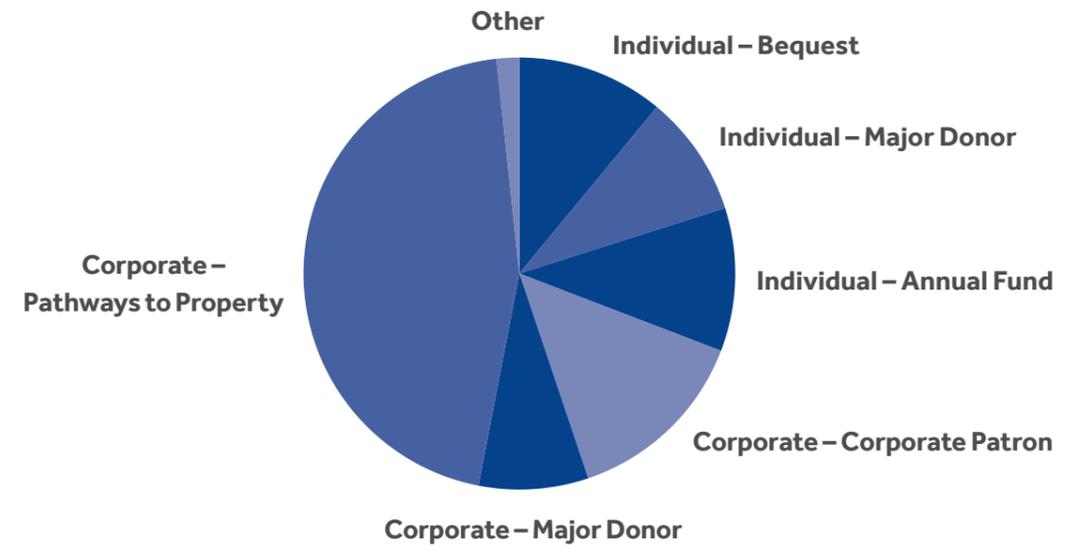


Volunteer

All donations to RREF make a real difference to students and faculty alike, as well as to the impact that we are able to make on the property industry.

Chaired by the Head of Real Estate & Planning, Henley Business School, University of Reading, the RREF Disbursements Committee allocates all bursaries, scholarships and hardship grants. Other projects are allocated support based on the decisions of the RREF team following good governance practice.

Income split



Fund	Number of students	Amount
Access Summer Bursary	18	£26,600
RREF African Scholarship	1	£20,500
Carey Family Scholarship	1	£5,000
Class Gifts	3	£10,337
Drivers Jonas 1725 Bursary	1	£5,000
George Fiennes Memorial Bursary	6	£30,000
Hardship Grant	10	£20,000
Helical Plc Bursary	1	£5,000
Montagu Evans Bursary	1	£5,000
Paradigm Land Bursary	1	£5,000
Bursary in recognition of Professor Pat McAllister	1	£5,000
Michael Keidan Memorial Bursary	1	£5,000
Pathways to Property: Welcome Bursary	4	£5,000
Peter Byrne Research Excellence Fund	1	£1,000
RREF PhD Studentship	3	£45,000
RREF Bursary	15	£32,663
Prizes and Awards	15	£3,750
RREF Travel Bursary	3	£5,150

Teaching and learning

RREF supports students by helping them benefit from the cutting-edge thought, research and innovation taking place at Henley Business School. By linking students with this wealth of knowledge we prepare them to make a positive impact in the workplace as they graduate equipped with practical, real-world skills.



Evening lecture series

This popular series of lectures features our Corporate Patrons as guest presenters, bringing the real estate world to life with their unique insights. Recent graduates and HR representatives also often attend. These lectures provide key touchpoints with industry, helping students grow their networks and prepare for future employment.

Mock assessment days

During the autumn term, REP students are given a chance to attend a series of workshops designed to show graduates what to expect at assessment centres. Co-ordinated by the Henley Business School Careers Team, with input from key graduate employers, these days are a valuable opportunity for the students to get a head start and prepare to join a thriving and competitive workforce.

Research

The Department of Real Estate & Planning has enjoyed over 50 years of academic excellence and is regularly ranked first in the UK for Land and Property Management.

With decades-strong links to the property industry, the department's faculty have been curating a significant knowledge exchange for many years. Current students, alumni and the industry all benefit greatly from this partnership and the knowledge that is produced has a discernible impact beyond the academic.

PhD Scholarship

Every year, we support several postgraduate research students who are on the REP PhD programme with a funded scholarship. We are committed to furthering the advancement of research, and these studentships allow postgraduate students to start their research career at Henley Business School. These awards allow the department to continue to be at the forefront of research in real estate, as we can attract the best minds and provide them with the time and space they need to succeed.

In 2018/19, the following candidates received a RREF PhD scholarship:

Olayiwola Oladiran: Housing pathways for natives and non-natives in the United Kingdom

Syeda Marjia: Sustainability and valuation in the real estate market in the UK

Matthew Pollock: The Performance of the Listed Housebuilding Sector and Housing Supply

Seed funding

The Department aims to undertake internationally recognised, cutting-edge research that makes an impact on business, policy and society. It is this research that underpins the quality of our teaching programmes and prepares our students for professional practice.

One way that RREF contributes to this is through providing seed funding. Seed funding helps to start new areas of enquiry. Examples include the funding of exploratory data analysis, support for costs of interviews and fieldwork, and funding for hosting workshops and symposiums that have facilitated collaboration and enabled the dissemination of our research to new audiences.

Several new projects were funded in 2019 for completion in either 2019 or 2020. Two examples of projects completed in 2019 are:

Minimum Energy Efficiency Standards: one year on

Led by Prof. Sarah Sayce, interviews were held with valuers, asset managers, lawyers and building specialists to understand how the introduction of MEES has affected the real estate market. The findings are due to be disseminated by report and by webinar scheduled for March 2020. **Received: £870.**

The Future of the Planning Profession – symposium

Organized by Prof. Gavin Parker, Dr Emma Street and Dr Matt Wargent, this symposium explored the impacts on the planning profession from change in the UK planning system. Involving stakeholders from academia, private practice and local government, the implications of change in the sector for research, practice and education were discussed. **Received: £1200.**

Other projects due for completion during 2020 include impacts of FDI and impacts of infrastructure investment on real estate markets, exploration of IPO activity in real estate and analysis of housing allocations within Neighbourhood Development Plans.



Student support

Mentoring



October 2018 RREF hosted 36 firms at the careers fair

A fundamental belief of RREF and our supporters is that every student should have the opportunity to fulfil their potential, regardless of individual circumstances. We strive to ensure that personal circumstances do not lead to undue hardship and that the same opportunities are available to all students with the talent and ability to study at Henley Business School, University of Reading.



270 UK and International Mentors participated in the scheme



68 mentors supporting more than one student



346 Mentees in 2018/19



Over 2490 mentees since programme start

RREF Careers Fair

The annual RREF careers fair gives students a chance to boost their knowledge and gain valuable insights into the real estate industry. This fair allows students to engage with industry and to develop their network ahead of internship schemes and graduate placement applications. It also gives participating firms a chance to see the calibre of students who benefit from an education at Henley Business School, University of Reading.

In October 2018, RREF hosted 35 firms from across the sector at the Whiteknights campus. This event was open to all REP students and provided an excellent opportunity for all to gain access to the industry.



The RREF careers fair was really well organised. We loved our space in the fair and the students were so well dressed, polite and friendly. It was a great day and we hope to come back next year.

Jess Freeman, HR Assistant, Montagu Evans LLP



Funding my academic studies for a fourth year is exceedingly challenging and this grant has provided me with the invaluable and much needed assistance to allow me to better focus on my learning.

Undergraduate student,
RREF Hardship Grant recipient 2019

Hardship Grants

Sometimes, circumstances are such that students find themselves in unexpected and often immediate financial difficulty through no fault of their own. Without the financial support from the RREF hardship grants, these students would either be unable to complete their studies or their future prospects would be severely impacted by their situation.

In this way, RREF makes a real difference with funding that can alleviate the pressure and allow those in need to overcome such difficulty. In this academic year, 10 hardship grants were awarded totalling £20,000.



I am immensely grateful to RREF for providing me with the hardship fund, in order to sponsor my studies that otherwise would have been incomplete. The support that I received from RREF makes me feel grateful because they allowed me to chase my dream in higher education.

Postgraduate student,
RREF Hardship Grant recipient 2018

The Mentors View:



It has been an absolute pleasure to be part of the RREF Mentoring Programme – it is a fantastic opportunity to help students better understand what business opportunities are available to them and support them with their career aspirations. I was a mentee when the RREF Mentoring Programme was first introduced so know first-hand the value it can bring to someone new to the industry. Joining as a Mentor in 2017 I didn't realise it would be just as rewarding.

It provides the platform to knowledge share and get to know the new ambitions and expectations of new talent. Lucy was always going to excel in her interviews and assessment centres due to her curiosity of each individual company and her passion for the industry. It was great to be able to support her on this journey where she is now successfully on the graduate programme at CBRE. I am very proud of all her achievements and know that we will stay in touch throughout her career.

Rachel Durning, Director – Corporate Accounts, JLL – Mentor of the Year 2018

The Mentees View:



I am delighted to hear that my mentor nominated me for the Mentee of the year. From day one she has been a brilliant support, helping me with applications and interview prep, as well as introducing me to valuable contacts within the real estate industry. Having started work in September, we still meet regularly for a catch up where she provides me with ongoing advice as I get settled into my role and start to prepare for my APC.

Lucy Whittick, MSc Real Estate, Mentee of the Year 2018

RREF Mentoring Programme

With nearly 300 new mentor/mentee partnerships, the RREF Mentoring Programme is a powerful example of support – as alumni and supporters give up their valuable time for the benefit of current students. Through one-to-one mentoring from experienced professionals, students can increase their understanding and experience of the real estate industry. Each year, the RREF mentoring awards, funded generously by the John Tranter Memorial Fund, recognise the exceptional commitment, enthusiasm and proactivity of mentors and mentees involved. The award winners are celebrated at the RREF Mentoring Reception.

Access Internships

The internship scheme is targeted at under-represented groups in the profession and is designed to help students overcome the obstacles which may prevent them from undertaking the work experience needed to enhance their career prospects.



19 RREF Access Internships at 16 companies

Entrepreneurship Engagement Programme

The Entrepreneurship Engagement Programme was set up in 2018/19 to address the notion that the principal route into the Real Estate industry is through graduate schemes run by large, established firms however there are many dynamic, innovative firms which students who would relish the opportunity to work in.

The scheme enables this and allows students to find opportunities in all areas of the property industry, whilst supporting entrepreneurial firms to gain access to the best Real Estate & Planning students. The programme will continue and be expanded in 2019/20.



The application process was very smooth and the internship itself was very engaging.

Samrath Jand, BSc Real Estate



My experience at CAPCO was eye opening and so exciting – which I never thought I'd say about a company dealing in retail! They went above and beyond to make me feel at home from the moment we got in. They made us do a lot of research regarding different things such as tech, finding zone one investments and helping Covent Garden attract the younger generation. The people I met and knowledge I gained has been invaluable and I'm so grateful to have been able to work for them! The Access Internship Scheme is such an amazing opportunity for those who come from non-property backgrounds to get their 'foot in the door' – the access I got to people in the sector was incredible!

Megha Sharma, Part 2 BSc Investment and Finance in Property



RREF Bursaries

Often the biggest hurdles for potential students in gaining access to higher education are economic and financial barriers. The RREF bursaries allow students to access Real Estate & Planning degrees regardless of their circumstances.



I knew that when I accepted to attend Reading University that I would be receiving an outstanding education, but with the help of this bursary I will be able to further increase my chances of success. This award will significantly impact my time at Reading as I rely on financial aid, grants and student loans to help finance my education. Receiving this award will help reduce my financial stress and provide assistance for me as I continue pursuing my education. With this award it will not be necessary for me to seek work around my studies which I believe would have significantly impeded my ability to succeed. I will no longer be required to spend my time and energy away from studying and other academic responsibilities. I will be able to take full advantage of the vast amount of learning opportunities that the University of Reading has to offer, such as volunteering and student leadership positions.

George Fiennes Bursary Recipient



I am extremely grateful for this award, as it has enabled me to commence my journey towards a career in Real Estate, which is a path that I have had a profound interest in for a long time. Furthermore, I have had my heart set on achieving this qualification from Reading, owing to its reputation as one of the best, if not the best institution in the UK for Real Estate. Your generous funding has therefore lifted a financial burden, enabling me to secure a place on this prestigious course.

Drivers Jonas 1725 Bursary



The funding I have received will not only allow me to purchase all the course essentials, but also to focus entirely on the requirements of the course without the distraction of a financial strain. Without a doubt this financial support will further my opportunities to feel comfortable in my new environment, build new friendships and enjoy university life. I shall endeavour to become involved as a RREF Student Volunteer and offer advice and support to any future applicants to the University.

RREF Undergraduate Bursary Recipient

Pathways to Property

Launched in 2012, the Pathways to Property project aims to widen access to the real estate profession by raising awareness of and aspirations about the vast range of careers available within the sector.

Led by RREF, the project was established as a response to the recognised lack of diversity in the industry. Through a successful outreach programme, the project exposes students from less advantaged and non-traditional backgrounds to opportunities within the property industry.



Thank you so much for the incredible opportunity to join the Pathways to Property Summer School. I had such a great experience and it really opened doors for me and inspired me to pursue a career in property.

Summer School attendee



Since the Pathways to Property Summer School I have arranged various work experience placements which I wouldn't have been able to do without the confidence I gained during the week.

Summer School attendee



Summer School

From 22-25 July 2019, 99 students joined us on campus at Henley Business School, University of Reading to learn more about a career in property. During the four days, participants got the chance to attend taster lectures, go on site visits, take part in a group project and debate, learn to network with key individuals and experience life on a University campus. They got to meet various employers within the industry to hear about graduate and apprenticeship opportunities as well as meet different universities from throughout the UK who offer property related degrees.

After the Summer School the participants are offered the chance to take part in a one week work experience placement in a property firm, join our e-mentoring programme and receive any further support required to progress their journey into the industry.

We are proud to say that, since the project began, 25% of Summer School participants are now either studying a property related degree or working in the industry. With strong support from the industry, this number continues to increase each year.

Engagement

Since the project began

Attended 244 events



2018/19

Attended 44 events

Engaged with nearly 17,000 students



Engaged with over 3800 students

Engaged with over 3500 teachers/career advisors



Engaged with nearly 700 teachers/career advisors

Engaged with nearly 1000 parents/guardians



Engaged with nearly 200 parents/guardians

Summer School 2019



students attended the summer school, of which...



participants have gone on to complete a work experience placement



attendees have signed up for additional support through our mentoring programme



of participants are considering a career in property



had no family experience of higher education



had no links to the real estate sector

Open Online Course (OOC)

The OOC has been designed by leading academics at Henley Business School to encourage more students to consider pursuing a career in property. Lasting three weeks and requiring around 6 hours of study, the online course is a great resource for younger students beginning to think about their career options or students that are unable to join the Pathways to Property Summer School. In the 2018/19 academic year, two OOCs took place in Autumn and Spring and attracted nearly 2000 learners.



I loved the fact that everyday was different; on one day I would stay in the office and create an appraisal to value a development and the next I would be out inspecting a flat in Kingston as part of a regeneration project.

Work Experience Participant

Outreach

Throughout 2018/2019, Pathways to Property attended 44 events, enabling us to engage with students, teachers, career advisors and parents about the exciting opportunities available within the sector. These events ranged from careers fairs, school talks, interview skills sessions and teacher guidance events. Not only do we discuss the wide range of careers in the sector, these are also a great opportunity to promote the Pathways to Property programme and the help it can offer to students.

If you would like to get involved, contact the Pathways to Property team at: pathways2property@henley.ac.uk

Supporter Engagement

Legacy Giving

“
The people you impact may not be born yet, and you may not recognise the challenges they'll face, but you will recognise their desire to improve tomorrow for others as much as for themselves.

Engaging with You

RREF organise an extensive programme of events throughout the year to ensure we connect with our supporter base and engage with the industry. Allowing us the opportunity to connect with our supporter base, without whom we could not operate, to make new connections and raise funds from ticketed events which are put back into the Foundation to further the charity's aims.

Creating Insight

RREF hosts a series of events throughout the year aimed at developing insight for Real Estate Professionals; whether discussing topical subjects with high profile speakers at our Breakfast Forums, debating cutting-edge real estate research from our renowned research faculty at our Research Forums or bringing together industry leaders such as at our latest Industry Seminar in November 2018 to discuss, 'Revolution not Evolution' for the future of Real Estate.

Supporting the Future

The first few years navigating post-uni life are difficult that's why along with the RG10 committee, made up of leavers from the past decade, we are committed to encouraging and supporting recent graduates. Organising and developing a programme of events the committees' purpose is to offer opportunities for personal development, socialising and keeping connections strong with faculty, current students and the charity as they progress in their careers.

Thanking our Supporters

Every year we thank our supporters with a drinks reception, to celebrate their generosity and commitment to the Foundation. Most recently, the event was hosted by Norton Rose Fulbright and sponsored by Delancey. Alongside this, each year RREF mentors and mentees are invited to celebrate the successes that have been achieved through the partnerships made through our Mentoring Programme. Held this year at Linklaters in March 2019, the event, supported by the John Tranter Memorial Fund, gathered current Real Estate & Planning students and their industry mentors, the great majority of whom are alumni.

Going forward, we are hoping to bring together our supporter strands into a joint event that celebrates and thanks the diverse variety of engagement with the Foundation.

Social Opportunities

We are always enthusiastic to hear about REP alumni getting together, whether at our regular London drinks or through informal reunions.

One of our key social and fundraising gatherings, the Gala Dinner once again took place in 2018, offering the opportunity for REP alumni and supporters of RREF to reconnect with one another in a relaxed setting and raise funds for core activities.

Case Study - The David Robins Fund

The David Robins Fund has been created with the generous bequest of Dr David Robins, a Geography alumnus who graduated from Reading in 1954 before going on to gain a PhD and develop a career in town planning, notably developing the discipline in South Africa. The fund has been created in David's memory to support the development of outstanding research in Town and Country Planning at the School of Real Estate & Planning.

David Robins Fund Recipients – Dr Emma Street and Victor Nicholls (Real Estate & Planning Department, Henley Business School) on the Bracknell Town Centre Regeneration Project.

Letting us know your intentions

If you decide to leave something to RREF in your will, please let us know by email at RREF-info@henley.ac.uk.

We like to make sure there is a clear understanding of your wishes. Any information that you give us will be treated in confidence and does not involve you in a binding agreement. We will only use the information on the form to thank you promptly and appropriately.

“
The research work on the Bracknell regeneration project has benefited hugely from the money received from the David Robins Fund, by firstly paying for a researcher's time with current experience on the project. It has also allowed us to share the lessons learned from the regeneration with the industry and helped to fund the creation of easy-to-read research guides to be shared in relevant local media and community launch events, the funding will continue to impact the academic understanding of New Towns by supporting a further review on New Town literature to underpin future academic papers and beyond.



Volunteering

Our volunteers are at the heart of what we do. By giving their time to help RREF our volunteers enrich the student experience and strengthen the industry. Their support is invaluable.

This year 450 volunteers supported RREF giving over 8,200 hours of their time.



450
volunteers



8,266
volunteering hours



270
mentors

Our mentors work with an individual mentee to offer insights into the industry, advice on job applications, CVs and interviews, work shadowing opportunities, site visits, networking opportunities and guidance. The RREF Mentoring programme is one of the key assets that sets our graduates apart from others.



My mentor is an inspiration to me of what is possible with hard work and dedication.



This mentoring experience has massively helped me develop my network gap outside University.

Pathways to Property Volunteering

Our volunteers aid the project by hosting work experience placements, supporting our Open Online Course, helping out at the Summer School and by engaging with schools through our outreach programme.

Total hours volunteered:
2,160
from individuals and firms



If you would like to get involved and support RREF as a volunteer, please contact Vicky Phillips, Head of Network and engagement on v.r.phillips@henley.ac.uk.



Corporate support

Our diverse community of corporate supporters are crucial to delivering impact and transformative results year on year.

One of our key roles is to facilitate and cultivate strong relations between the Department of Real Estate & Planning, its alumni and the real estate industry. Today, the Department of Real Estate & Planning benefits immensely from engagement with industry, with a wide range of companies supporting the innovation and excellence we are renowned for, from speaking at evening lectures to attending careers fairs, offering prizes to high-achieving students and much more.

Working together, we are playing a key role in shaping the future of the real estate industry.

Corporate Patrons

Our Corporate Patrons are instrumental to our support network, providing current Real Estate & Planning students with a highly tangible and powerful connection to the industry. Playing a key role in sustaining our mentoring programme, bursaries and career development activities, as part of their sponsorship, our Corporate Patrons are offered the opportunity to deliver an evening lecture to students. In 2018/19, 12 lectures were delivered and 1,668 students attended. One student commented:



The evening lectures are an excellent opportunity to network with professionals in the property industry...the talk as a whole was enriching and I will be sure to apply this into projects, assignments and further work experience where applicable.

Gifts in kind

We are grateful to all our supporters and event hosts, who give both their time and facilities for our events programme and the Pathways to Property project, delivering vital additional support for RREF.

Sponsorship

Thank you to all those who have supported our exciting calendar of events. Such support enables RREF to undertake its core activities and we would be delighted to discuss our range of sponsorship opportunities in greater detail with you.

Prizes

A wide range of industry-sponsored prizes are co-ordinated by RREF with a view to encouraging students to maximise their academic potential, taking advantage of Henley Business School's facilities, faculty and services. Such prizes include the Hines UK Graduation Prize, JLL Valuation Prize, Savills Undergraduate Teamwork Prize, Lateral Property Group prize and two additional RREF Awards. Promoting innovative teaching and pioneering learning practices, prizes celebrate both overall academic excellence and also specific coursework and graduation results.

Support RREF's Student Mental Health Programme

The rise of mental health issues amongst students at undergraduate and postgraduate level is becoming increasingly prevalent, widely reported as one of the most important issues to face higher education institutions in the 21st Century.

In order to address this, we have launched a programme of activities, under the provisional heading of 'do well, be well: the path to achieving your goals', designed to offer support to students in the areas of resilience and mental health. RREF provides a student welfare professional as a local resource, who sits within the Real Estate & Planning Department.

Help support this vital project – funds will be used to organise a range of activities, which may include:

- A series of lectures, developed and delivered by a trained psychologist, and made bespoke to the needs of REP students;
- Follow up sessions based on the same topics as the lectures, to facilitate greater engagement and discussion with the themes raised in the programme;
- Integration of speakers from the Property Industry, and related charities, with the lectures and follow up sessions, to complement the material and add an industry perspective.

Areas we will address through this programme will be:

- Transition from school to university
- Diversity and integration
- Transition from university to the workplace

If you would like to give

To support this initiative, whether as an individual or to discuss corporate giving, please contact us today either via email (RREF-info@henley.ac.uk) or over the phone at +44 (0)118 378 4195.

Securing the future of RREF

We can only continue to deliver such a consistent level of high-quality results through the generosity of our donors and supporters. This combined generosity allows us to enhance the provision of outstanding education at the Department of Real Estate & Planning by funding research, offering scholarships and fostering innovation. It allows us to inspire future generations of industry professionals, and ensure that the brightest minds from all backgrounds have equal opportunity to thrive.

Financial contributions

RREF is sustained by the ongoing financial support of our many corporate and individual donors. We work hard to ensure all such support is used in the most efficient way possible to ensure we meet our objectives. It is a testament to this generosity that we have been able to make a profound impact on the lives of thousands of students during their studies, as well as help fund pioneering research and champion diversity.

With uncertain times ahead, now more than ever we will look to raise awareness where we can and so we would strongly encourage all our supporters to raise awareness of RREF among peers, colleagues and friends.



The future prosperity of the property industry relies on attracting the best possible talent. RREF plays an important role in this process, which I'm delighted to support.

Mike Brown, Pioneer Donor,
CEO Prestbury Investments

Volunteering



Individual Gift



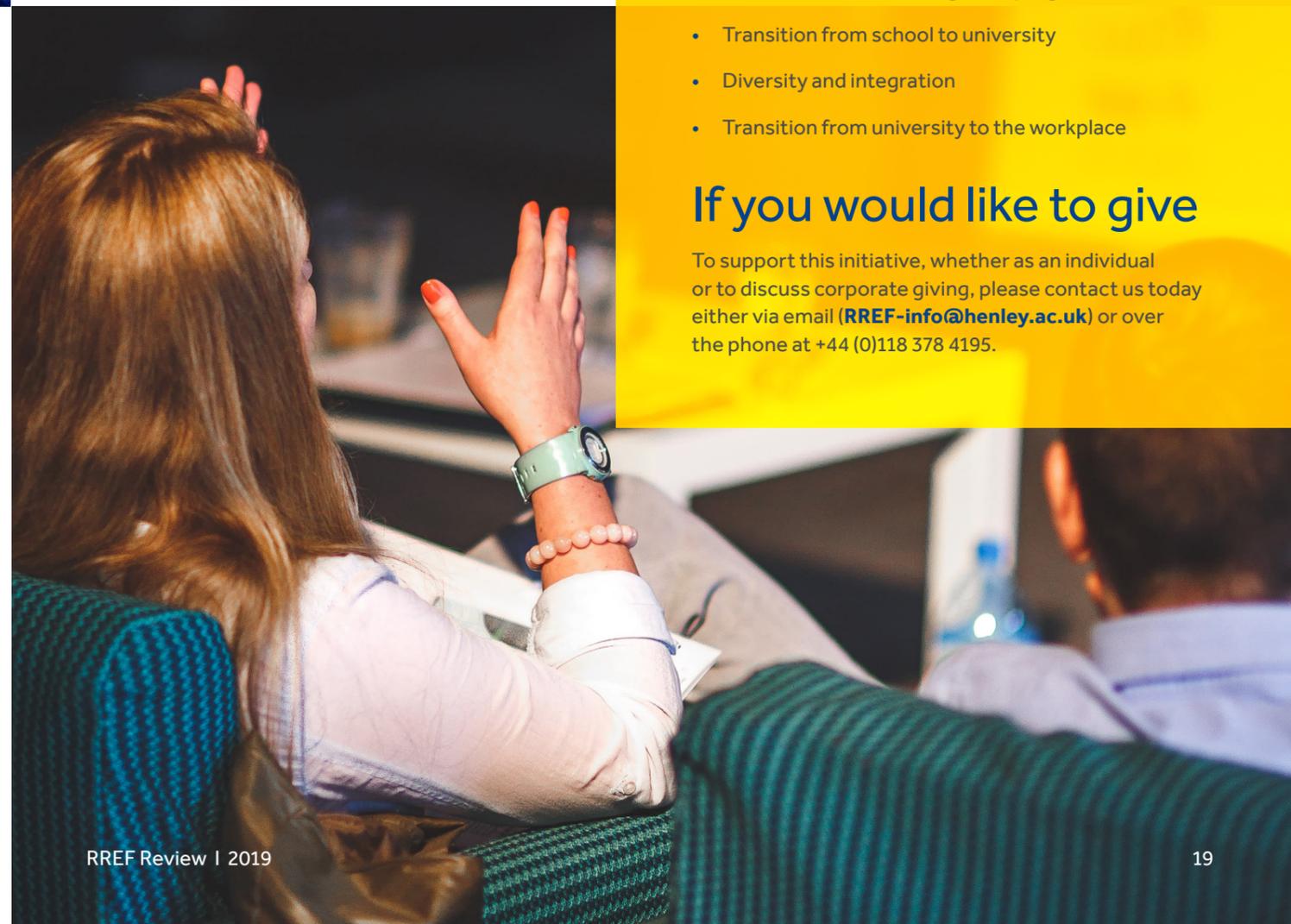
Corporate Donation



Volunteer

Hundreds of people across the country give up their time to help RREF achieve its objectives. They mentor our students, speak at events, support our widening participation activities and advise the Foundation. Our volunteers are instrumental in ensuring strong bridges exist between RREF, the property industry and the Department of Real Estate & Planning at Henley Business School, University of Reading.

Our boards and committees are responsible for supporting the development and implementation of a fundraising and events strategy to increase industry and alumni engagement and raise funds for the Foundation. We are extremely grateful for all their hard work and dedication to the charity. If you would like to support us as a volunteer in any capacity, we would be delighted to hear from you.



Donor Recognition

1 August 2018 – 31 July 2019



Pathways to Property Supporters

Organisations and Trusts that make a significant contribution to RREF by supporting the Pathways to Property project.

Gold level: £20,000 each year

British Land
Landsec
Savills plc
SEGRO
UPP Foundation

Silver level: £10,000 each year

Aubrey Orchard-Lisle Charitable Trust
BNP Paribas Real Estate
Cadogan Estates
Cushman & Wakefield
Gerald Eve
Hammerson plc
Montagu Evans
Oxford Properties
The Crown Estate

Bronze level: £5,000 each year

Allsop
Avison Young (previously GVA)
BH2 Limited
CAPCO
Carter Jonas
CBRE
Colliers International
Eastdil Secured
Frogmore
GCW
Great Portland Estates
Harvey Spack Field
intu properties
Knight Frank
Lendlease
Shaftesbury plc
The Ellis Campbell Charitable Foundation

Supporter level: £1,000 each year

Christopher Rowbotham Charitable Trust
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In 2018/19, our individual supporters and firms volunteered 2,160 hours to support the Pathways to Property project by:

- Hosting a work experience placement
- Supporting our Open Online Course
- Supporting the 2019 Summer School, from hosting site visits to engaging with the students throughout the week
- Engaging with students and teachers through our school outreach programme

Thank you to the 20 firms who hosted 50 work experience placements for Pathways to Property students over one week in October 2019:

- Allsop
- BNP Paribas Real Estate
- British Land
- Cadogan Estates
- CAPCO
- Carter Jonas
- CBRE
- Colliers International
- Cushman & Wakefield
- Eastdil Secured
- Ellandi
- Gerald Eve
- Hammerson
- Knight Frank
- Lendlease
- Montagu Evans
- Redevco
- Savills UK
- SEGRO
- The Crown Estate

Corporate Patrons

Organisations who sponsor RREF £5,000 each year to help sustain core activities.

Avison Young (previously GVA)	GIC Real Estate Pte Ltd
Berkeley Group	Hammerson plc
BNP Paribas Real Estate	JLL
CBRE	Knight Frank LLP
Colliers International (UK)	Savills plc
Cushman & Wakefield	SEGRO plc
Eastdil Secured	Strutt & Parker (part of BNP Paribas Real Estate)
Gerald Eve	Urbanest UK Ltd

Major Donors – Trusts and Foundations

Organisations and Trusts that have made a significant contribution to RREF with a gift of £5,000 or more each year, or equivalent.

Name	Project
Carey Family Charitable Trust	Carey Family Scholarship
The Pears Family Charitable Foundation	Michael Keidan Memorial Bursary

Major Donors – Individuals

Individuals who have made a significant contribution to RREF with a gift of £5,000 or more each year, or equivalent.

Name	Project
Alison and Richard Cundall	George Fiennes Memorial Bursary
Jeremy Aitchison	Student Bursary
Keith Elliott	Student Bursary
Joshua Garside	Paradigm Land Bursary & Bursary in recognition of Professor Pat McAlister
Michael Goldhill	George Fiennes Memorial Bursary
Nigel Wiggins	George Fiennes Memorial Bursary

Ambassadors

Individuals who give between £3,000 and £4,999 each year to support the RREF Annual Fund.

Name	Graduation year
David Atkins	1988
Stafford Lancaster	1989
Mark Ridley	1984

Donor Recognition

1 August 2018 – 31 July 2019



Donors to named projects - Organisations

Those who support a specific RREF project with a gift of up to £5,000 a year, or equivalent.

Name	Project
Berkeley Group	Access Internship
BNP Paribas Real Estate	Access Internship
Brunel Planning	Drivers Jonas Bursary
CAPCO	Access Internship
Carter Jonas	Access Internship
Colliers International (UK)	Access Internship
CoStar Ltd	Access Internship
Cushman & Wakefield	Access Internship
GCW	Access Internship
Gerald Eve	Access Internship
GL Hearn Ltd	Access Internship
Helical plc	Helical Bursary
Hines	Hines Graduation Prize
Indigo Planning	Access Internship
Knight Frank LLP	Access Internship
JLL	JLL Valuation Prize
Langbourn Properties Limited	George Fiennes Memorial Bursary
Lateral Property Group Ltd	Lateral Student Prize
Oxford Properties	Access Internship
The Crown Estate	Access Internship
The Redevco Foundation	RREF Bursary
Savills plc	Savills Student Prize
Starscape Ltd	Entrepreneurs Engagement Programme
U+I Group Plc	Access Internship

Pioneers

Individuals who give between £1,000 and £2,999 each year to support the RREF Annual Fund.

Name	Graduation year	Name	Graduation year
Nick Barker	2004	Grant Imlah	1988
Guy Brogden	1979	Richard Jackson	2001
Mike Brown	1983	Nicholas Jacobs	1982
Paul Cable	1979	Gerald Kaye	1979
Mark Collins	-	Bryan Laxton	1981
Tony Dean	2000	Philip Lunn	1995
Paul Disley-Tindell	1991	Jonathan Paul	1981
Nigel Fox	1989	Andrew Reynolds	1979
Ginny Gibson	1981	Dominic Rowe	1988
Tim Haden Scott	1986	David Sleath	-
Gary Hale	1981	Paul Smith	1982

Gifts in kind

Name	Name
Cushman & Wakefield	Savills plc
Delancey	The British Land Company plc
Hogan Lovells International	The Crown Estate
Linklaters	UPP Group (University Partnerships Programme)
Norton Rose Fulbright	

Donors to named projects - Individuals

Those who support a specific RREF project with a gift of up to £5,000 a year, or equivalent.

Name	Project
Carol Byrne	Peter Byrne Research Excellence Fund
Susannah Campbell	Peter Byrne Research Excellence Fund
Rob Colley	Drivers Jonas 1725 Bursary

Friends

Individuals who support the RREF Annual Fund with a single or regular donation of up to £1,000 each year.

Alastair Adair	1992	Crinan Dunbar	1998	Keith Norman	1988
Andrew Aherne	1987	Julian Evans	2007	Will Noy	2009
David Ainsworth	1979	Tamzin Eyre	1996	Bunmi Olafare	2008
Paddy Allen	2005	Robert Fowlds	1983	Timothy Oxborough	2002
Iain Allsop	1996	Holly Franklin	2006	Nick Pemberton	1995
William Andrews	1993	Iain Franklin	2012	Simon Perkins	1987
Simon Baker	1989	C K Galbraith	-	David Proctor	2001
David Bass	1975	James George	1973	Bill Redfern	1981
Nigel Bennett	1989	David Green	1990	Nicholas Rees	1979
Peter Best	1981	Toby Hall	2005	Michael Regan	1989
John Birtwistle	1978	Andrew Hill	1979	Robert Richardson	1998
James Bowdidge	1981	Alex Housego	2011	Martin Shaw	2006
Tim Bryant	1977	Carin Jackson	1985	Francesca Spiller	2010
Jean-Pierre Choulet	Henley Staff	Kerry Johnston	Henley Staff	Douglas Stevens	1977
S Cove	-	Kenneth King	1989	John Styles	1993
Andrew Cowling	1974	Alexander Kington	1999	Mark Titcomb	1984
Andrew Clark	1976	Alistair Langdon	2012	Ursula Waterfield	1996
Julian Clarke	1981	Steve Magorrian	1981	Robert Weinberg	-
Richard Cutler	1989	Andrew Marshall	2006	Peter White	1989
William Dalton	2006	James Mason	-	Joanne Wilkes	1984
Michael Dean	2004	Alistair McCutcheon	1995	Sacha Winfield-Ferreira	2006
James Dipple	1977	Trevor Miles	1986	Martin Wiseman	2005
Mark Disney	1988	Gregory Moore	1986		



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