Be bold.
Be brilliant.

Henley Business School
UNIVERSITY OF READING

Where business comes to life
Welcome

Naeema Pasha, Director of Henley Careers

Henley Careers was created in order to provide a professional, business-orientated career service for all Henley students; from those embarking on their first internship to those moving into board level and c-suite positions. Our focus is to inspire students to make effective career decisions and realise their potential, regardless of their background.

Whether you are looking to increase your resilience with our Resilient You programme, put your questions to leaders in Finance with our ICMA Industry Insights programme, or get fully immersed in assessment centres and practical careers workshops with our Careers Immersive events - we have the events for you this autumn! Come along and get inspired, and keep an eye out for additional exclusive events with employers that are yet to be announced.

We look forward to working with and enabling you on your exciting career journey.

How to book an event

1. Log in to My Jobs Online at: reading.targetconnect.net/student/login.html
2. Go to “Events” and click on the event calendar or search for a specific event.
3. A detailed user guide can be found on the Henley Careers Blackboard page.
4. Look out for newsletters from your Careers Consultants for any extra events that may be added.
Meet the team

Naeema Pasha,
Director of Henley Careers

Sarah Rourke,
Careers Consultant for Undergraduates

Will Peshall,
Assistant Careers Consultant for Undergraduates

Graham Philpott,
Careers Consultant for Postgraduates

Sarah Chorley,
Communications Officer

Maddy Woodman,
Careers Learning Manager

Matthew Searle,
Head of Relationship Management

Jack Tame,
Employer Relations Account Manager

Jamie Pyper,
Placement and Employer Events Officer

Jane Batchelor,
Careers Consultant for Real Estate and Planning

Daniel Kiernan,
Careers Consultant for the ICMA Centre

Stephanie Shaw,
Careers Consultant for Full-time MBA students

Sarah Leach,
Careers Consultant for Executive and Flexible MBA students

Sarah Chorley,
Communications Officer

Chris Flanagan,
Data Impact Manager

Jordan Funk,
Careers Administrator

Matthew Searle,
Head of Relationship Management

Jack Tame,
Employer Relations Account Manager

Jamie Pyper,
Placement and Employer Events Officer
Placement Fair

**WHEN IS IT?**
Wednesday 10 October, 10:00 – 14:00

**WHERE IS IT?**
Henley Business School Foyer and ICMA Centre Foyer

**WHO IS IT FOR?**
All second year students wanting to take a placement year

**HOW DO I BOOK?**
No need to book, just turn up!

Poster Fair

**WHEN IS IT?**
Tuesday 16 October, 16:00 – 18:00

**WHERE IS IT?**
Monterey Lounge, Students’ Union

**WHO IS IT FOR?**
Second year Business School students

**HOW DO I BOOK?**
This event is invitation only

PwC Networking event

**WHEN IS IT?**
Wednesday 17 October, 18:00 – 20:00

**WHERE IS IT?**
G11, Henley Business School, Whiteknights

**WHO IS IT FOR?**
All students interested in working for PwC

**HOW DO I BOOK?**
Pre-register via My Jobs Online

Our Monday Night Employer Panels return again this term. We've lined up panellists from a range of backgrounds across a variety of sectors to help give you insight into the diverse world of work which awaits you upon graduation.

Come along and quiz people from a number of industries, from City Finance to Consulting and even Marketing. This is a great opportunity to really get under the skin of an organisation - from how to get started in the sector, to a day in the life of their employees and everything in between. Our panels are typically made up of four people answering questions followed by a networking session.

Companies who attended last year included large multinationals such as: Amazon, Lloyds Banking Group, PwC, Ernst & Young, L’Oreal, Microsoft, 3M and many more. We also invited some rapidly expanding local SMEs, such as Volume AI and Ascot Wealth Management.

Spaces are limited and we regularly reach capacity, so sign up now!

**Dates and topics**
- 08 October - City Finance
- 15 October - Accounting & Professional Services
- 22 October - Consulting
- 29 October - Marketing
- 12 November - Technology
- 19 November - HR
- 26 November - Small and medium-sized SMEs

Don't miss out on the opportunity to get to know PwC better at our presentation and networking evening. Come and meet our people who will include recent joiners, our recruitment team and senior members of staff. You'll discover why PwC is the first choice for a career in business; why students have voted us number one in The Times Top 100 Graduate Employers survey since 2004 and why, right from day one, you'll feel part of something special. Our people will be on hand to tell you about their roles, answer any questions you might have, and help you gain a deep understanding of where you could fit in. If you're thinking of working at PwC, we will even be able to offer you advice on your application.

In the meantime, you can keep connected with us:
- @PwCCareersUK
- @PwC_UK_Careers
The Careers Immersive

WHEN ARE THEY? | WHERE ARE THEY? | WHO ARE THEY FOR? | HOW DO I BOOK?
--- | --- | --- | ---
Tuesday 2 October, Tuesday 9 October, 17:00 – 20:00 | Room 108, Henley Business School, Whiteknights | All students | Pre-register via My Jobs Online

These immersive workshops are designed to develop your skills in applications and interviews. They are interactive, fast-paced and aim to help you understand how to get your dream job. These sessions are open to everyone and include pizza and beer to finish!

Application Essentials
Tuesday 2 October
Come and learn how to make strong applications in this practical, extended session where you will experience the recruitment process first hand. In this intensive, immersive session we will cover:

- How to answer one of the questions that will make you stand out above the rest of the candidates
- The key questions you will face on application forms and how to answer them
- How to focus on making yourself the candidate that will be selected for interview, and not just be another piece of paper in a sea of same
- How recruiters make decisions during the initial selection process and where you can avoid making big mistakes
- How to work out what questions you will be asked at interviews.

Interviews and Assessment Centres
Tuesday 9 October
A practical blast of hands-on learning on how to get through the very competitive interviews and assessment centres you will face when trying to secure graduate roles and other opportunities.

By the end of the session we will have covered:

- Why most candidates fail at the first question and how you can use this to your advantage!
- How to ensure you are not caught out on the dreaded ‘commercial awareness’ questions
- How to get through the telephone and video stages of the interview process by knowing exactly what you will face (and practising it)
- The techniques for getting the answer to competency questions right, every time!
- New and emerging interview techniques and making sure you are tooled up to deal with them
- How to confidently get through group exercises at assessment centres.

Resilient You

WHEN ARE THEY? | WHERE ARE THEY? | WHO ARE THEY FOR? | HOW DO I BOOK?
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Afternoons | Various locations | All students | Pre-register via My Jobs Online

This series is designed to help you manage academic demands effectively, improve your resilience when life becomes challenging and enhance your personal wellbeing.

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<tr>
<td>Wednesday 3 October</td>
<td>Meditation Technique Improve Academic Performance – part one</td>
<td>14:30 - 15:30</td>
<td>Room G09, ICMA Centre</td>
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<tr>
<td>Monday 8 October</td>
<td>Increase Your Concentration and Memory</td>
<td>13:00 - 13:50</td>
<td>Room 108, Henley Business School</td>
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<tr>
<td>Wednesday 10 October</td>
<td>Meditation Technique Improve Academic Performance – part two</td>
<td>14:30 -15:30</td>
<td>Room G09, ICMA Centre</td>
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<tr>
<td>Monday 15 October</td>
<td>Beat Procrastination</td>
<td>13:00 - 13:50</td>
<td>Room 108, Henley Business School</td>
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<tr>
<td>Wednesday 17 October</td>
<td>Meditation Technique Improve Academic Performance – part three</td>
<td>14:30 - 15:30</td>
<td>Room G09, ICMA Centre</td>
</tr>
<tr>
<td>Monday 22 October</td>
<td>Manage Your Energy for Peak Performance</td>
<td>13:00 - 13:50</td>
<td>Room 108, Henley Business School</td>
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<tr>
<td>Tuesday 30 October</td>
<td>Boost Productivity</td>
<td>13:00 - 13:50</td>
<td>Room 108, Henley Business School</td>
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<tr>
<td>Thursday 1 November</td>
<td>Stop the Voices Holding You Back</td>
<td>13:00 - 13:50</td>
<td>Room 108, Henley Business School</td>
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Women in Leadership Event

Women in leadership and championing female career progression is a key theme for us here at Henley Business School. Join students and other professionals to hear from our speakers, network with other attendees, ask questions to our panel and share advice with fellow students.

Our panel will discuss solutions to the problems many women face in their careers. They will also address the importance of gender diversity, and:

- The value of mentoring and sponsorship
- Setting personal and professional goals
- Being strategic in career choice and progression
- Growing personal networks
- Building confidence
- Evolving professional careers and finding the next challenge.

This year’s panelists include:

- Bridget Long - General Manager and Vice President, Enterprise Holdings
- Fayola-Maria Jack - Deputy Director, Cabinet Office Westminster
- Fiona Kowalyk - Director, Barclays
- Helen Tupper - Commercial Marketing Director, Microsoft.

More panelists to be announced soon.

This event is kindly sponsored by Enterprise Rent-A-Car.

Real Estate & Planning Careers Fair

As the largest single subject careers fair in the University, the annual RREF Real Estate & Planning Careers Fair offers you the opportunity to meet with graduate recruitment teams and recent Reading graduates from over 35 companies including BNP Paribas Real Estate, CBRE, Cushman & Wakefield, Knights Frank and Savills, as well as companies who recruit Real Estate or Planning graduates such as Wells Fargo and Berkeley Group.

Rural Chartered Surveying Lecture Series

Every Thursday evening throughout the autumn term, we have different organisations speaking about their graduate scheme and progression to becoming a rural chartered surveyor. Details of who is on which evening and where the talks will take place will be circulated each week.

Ask Me Anything

Unsure about the recruitment process for your placement year or graduate job? Don’t miss this opportunity to ask returning placement students any questions you have about the process – whether it’s about applications, interviews or assessment centres. This panel will be ready to help your search get started in the right direction. Some of them even went on to become recruiters for their companies!

This event is open to anyone, whether you are looking for an internship, placement year or a graduate job. Many of the recruitment processes faced by placement students are mirrored in the graduate recruitment process – so whatever year you are in, this event could help you.

Networking, pizza and beer will be available after the session.
Industry Insights

Industry Insights is the ICMA Centre’s annual programme of talks and debates, giving students the opportunity to hear industry thought leaders discuss the forces and trends that are shaping the world of finance.

Research tells us that employers value graduates with commercial awareness and a wider understanding of the financial services industry, but often find that candidates of this nature are few and far between. By attending these talks you can develop these important attributes and give yourself a head start in the job search.

We welcome speakers from a range of backgrounds and across financial services disciplines – what they all have in common is a unique perspective on the industry that goes beyond conventional thinking.

Organised in conjunction with the University of Reading Finance Society, the talks are open to all students, alumni and academics at Henley Business School and the University.

Last year’s talks included speakers from Bank of America Merrill Lynch, ICBC Standard and Lloyd’s Banking Group. We covered a number of topics, such as investment banking, investment management, big data, fintech, regulation and more.

Industry Insights Employer Presentations

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<tr>
<td>Wednesdays, 18:00 – 20:00</td>
<td>ICMA Centre</td>
<td>All students, alumni and academics across the University who are interested in the finance industry</td>
<td>Pre-register via My Jobs Online</td>
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<tr>
<td>Monday lunchtimes and Thursday evenings</td>
<td>ICMA Centre or as a webinar</td>
<td>All students interested in the finance industry</td>
<td>Pre-register via My Jobs Online</td>
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Hear from a range of employers about recruitment programmes.

The Eight O’Clock Club

Do you want to work in China after you graduate? Need to understand how to navigate the huge amount of job opportunities in China? Want to know what skills Chinese recruiters are really looking for? Then our Eight O’Clock Club webinar series is for you!

Simply log in from anywhere and join the conversation.

Employers confirmed so far include AlphaSights, BOE, Decathlon and HR Net One. More employers will be confirmed in due course.

The first webinar will be on Thursday 11 October 2018.

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<tr>
<td>Thursdays, 08:00 – 08:45</td>
<td>Online</td>
<td>Students who want to work in China after graduation</td>
<td>Pre-register via My Jobs Online</td>
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ICMA Centre Careers Events

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<tr>
<td>Evenings, from 18:00</td>
<td>Online, and in the ICMA Centre</td>
<td>All students interested in the finance industry</td>
<td>Pre-register via My Jobs Online</td>
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Daniel Kiernan hosts a number of face-to-face events and webinars so you can understand the vast financial services industry, get a feel for what it’s like to work in it, find out how to apply for jobs and hear from recent graduates about their experience.

The webinars include series on:
• Careers in Finance
• Alumni presentations
• Employer presentations

Look out for emails from Daniel about how to register.

ICMA Centre Chat Groups

ICMA Centre students are invited to join one of the ICMA Centre Careers chat groups to keep up-to-date with the latest events and opportunities. You can also share information with peers and pose questions to the careers team.

If you are on the WeChat platform, scan the QR code or connect with dankiernan and ask to join the ICMA Careers Group.

If you are on the WhatsApp platform, follow this link: http://bit.ly/ICMACwhatsapp

Lunch and Learn with KPMG China

Meet KPMG China and learn about what they do, their opportunities and get advice on what to consider when returning to mainland China or Hong Kong after graduation.

The session will include an overview of KPMG China as well as:
• Factors to consider when returning home to China
• Opportunities at KPMG China in 2019
• Staying competitive in the Chinese job market
• Tips on interviewing skills and application forms
• A chance to ask questions about selection processes in general

Please note that students for mainland China should hold a Chinese passport and for Hong Kong a permanent HK ID card.

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<tr>
<td>Thursday 18 October 2018, 12:00 – 13:00</td>
<td>G10, Whiteknights</td>
<td>Students who want to work in China after graduation</td>
<td>Pre-register via MyJobsOnline</td>
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The following workshops are part of the Full-time MBA programme, but Flexible and Executive MBA students are also invited to join:

**Presenting with Impact**
**Wednesday 26 September, 10:00-17:00**
Being able to present your ideas, persuade and influence those around you is an important skill in modern business. We will be looking at the skills of presenting, whether to 1 person or many people, showing you how to avoid the mistakes most people make, and help you stand out amongst your peers.

**Building Relationships Through Networking**
**Friday 28 September, 10:00-13:00**
Hate how awkward and fake networking can feel? Need to practice making a positive impact quickly? Need to find a new job but don’t know where to start? One of the most valuable things you will get out of your MBA is the network of people you meet and stay in touch with. Networking proactively is also the most critical job search strategy and the way in which most people successfully secure employment. Building relationships takes time though so you need to start networking long before you need that job!

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<tr>
<td>Wednesday 26 September, Friday 28 September, Thursday 4 October, Thursday 18 October, Monday 5 November, Various times</td>
<td>All sessions in Greenlands, apart from 23 October in Whiteknights</td>
<td>Flexible and Executive MBA students are invited to join these Full-time MBA timetabled workshops.</td>
<td>Flexible and Executive MBA students will need to pre-register via My Jobs Online</td>
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Additional Flexible and Executive MBA workshops

**LinkedIn Lab**
**Thursday 4 October, 13:30-17:30**
There are over 500 million users on LinkedIn - that’s more than half of the business people on the planet, making it by far the world’s largest business-to-business social network. Not only can you identify the people you want to meet, but you can also find the people who can make valuable introductions. This session will help you to raise your profile across LinkedIn. The session is very hands-on: bring your laptop as it will include time to work on your own LinkedIn profile.

**Overview of Careers in Consulting**
**Tuesday 23 October, 13:00-16:00**
This workshop is designed to introduce you to the management consulting industry and how to think about pursuing a career in the sector, including the varying approaches to recruitment and selection used by employers, the different types of firms, and the work they do.

**The 2 Hour Job Search**
**Monday 5 November, 10:00-15:00**
This will be a hands-on interactive session taking you through a very practical approach to job hunting or even searching for the ideal business project using the techniques of Steve Dalton’s 2 Hour Job Search. For further information, you can find his book “The 2 Hour Job Search” in the ARC library or on Amazon.
MBA Rise & Shine Breakfasts

Full-time, Executive and Flexible MBA students are invited to join an exclusive breakfast with a Henley Business School alumni. These informative breakfast meetings are designed for small groups of current students and recent alumni (maximum five) to meet with a senior alumnus in Reading or London.

Don’t miss the opportunity to gain industry insight, receive personal advice and learn from our alumni’s wealth of experience in this intimate setting. Last year, our students were hosted by alumni from Google, Hewlett Packard Enterprises, GlaxoSmithKline plus many more.

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<tr>
<td>Friday 12 October,</td>
<td>The location alternates</td>
<td>All MBA students</td>
<td>Complete an application form sent by your Careers Consultant</td>
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<tr>
<td>Friday 9 November,</td>
<td>between London and Reading</td>
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<td>Friday 7 December,</td>
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<td>8:00 – 9:30</td>
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MBA Spotlight On... Event Series

These events aim to help you to demystify some of the most popular industries that we typically see our students succeed in when they leave. Listen to our guest speakers talk openly and honestly about their careers, gain industry-leading insight and begin to build relationships as you explore what career might suit you. All of our events are followed by networking over refreshments.

We will be joined by panellists from Birchman Group, Ignite Consulting, IQVIA, KPMG and Oakleigh House Consulting.

**Spotlight on Consulting**

26 September 2018, Greenlands

Curious about what a consulting career might involve?

In this session, our industry professionals will share their experiences with you of life in (and beyond) consulting. It will cover topics such as the skills, knowledge and experiences that are needed for a successful consulting career, the challenges of transitioning from another sector and the value having an MBA can bring.

**Spotlight on Headhunting and Executive Search**

25 October 2018, Whiteknights

Ever wondered what recruiters look for in their candidates? And where they look and how you can get on their radar?

If you need to understand how to navigate the recruitment process for a senior role successfully, then this event is for you.

Our guests have extensive experience in the UK executive search space and are looking forward to sharing their tips to help you find and secure your ideal role – now, or in the future.

How do you make the best out of your job searches and networking?

How can you stand out from other candidates? Make the most of having so much expertise in the room, without the stress and nerves that come with interview conditions! Leave your sweaty palms at the door and just bring your questions and openness to learn, connect and enjoy!

**Spotlight on Start Ups**

29 November 2018, Greenlands

Want to join a start-up post MBA?

Our entrepreneurs and start-up veterans will be discussing their experiences of going from idea to reality, joining businesses in their early years and perhaps exiting too. Bring your questions, ideas, observations and curiosity to learn from those who have already been on the “start-up journey”, learn from your peers and enjoy an evening of discussion that will no doubt be thought-provoking and fun!
### Resilience in Leadership

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<tr>
<td>Thursday 18 October 2018, 18:00 – 20:00</td>
<td>Greenlands</td>
<td>All MBA students</td>
<td>Pre-register via My Jobs Online</td>
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**Need to build your relationships with industry influencers?**

We are bringing together some of our latest Henley Business School research along with an opportunity to meet key recruiters, influencers and industry insiders in a relaxed setting.

Dr Caroline Rook recently began a research project, funded by the British Academy & Leverhulme Trust, that aims to establish key components of leaders’ resilience. The healthy functioning of leaders has a major impact on the performance of organisations. Most research within the Organisational Behaviour domain on how to support leaders’ resilience focuses on the psychological domain. However, cases of sudden collapse due to extreme fatigue support the notion that physical health also plays a crucial role in workplace resilience. Hear how Caroline’s cutting edge research on the role of resilience is shaping the future world of work.

Following Caroline’s presentation, there will be an opportunity to meet Henley Business School MBA alumni and people from the consulting, financial services and pharmaceutical sectors, plus many more. This is a great chance for you to build your network to support your job search both now and in the future!

### Careers Support

Get **one-to-one careers support** on any topic— including how to write a CV and cover letter, where to apply for jobs, how to network, what working in a certain industry is like, and how to develop the skills you need— by booking an appointment with a Careers Consultant via My Jobs Online. Appointments are completely confidential and you are entitled to as many as you feel you need.

Look out for the Henley Careers newsletters, which contain all the information and updates about careers and events.

Henley Careers on Blackboard offers a range of careers information and tools – from building self-awareness and personal branding to CV writing and interviews. To access all this and more, just log into Blackboard with your student log in details, click on the enrolments tab, look under ‘organisations’ and click on the link for the Henley Careers page. Log in at: [bb.reading.ac.uk](http://bb.reading.ac.uk)

**My Jobs Online** is our system for booking appointments with your Careers Consultant, securing tickets for events and searching the job board for vacancies. Log in at: [reading.targetconnect.net/student/login.html](http://reading.targetconnect.net/student/login.html)

A detailed user guide can be found on the Henley Careers Blackboard page.

**VAULT.com** is an excellent starting point for gathering data and information on your career interests. This site gives in-depth insight into a range of careers, companies and industries. Register with your student email address.

**VMock** is a powerful web tool that uses machine learning and AI to help you sharpen your CV. It’s easy to use – just register and upload a pdf version of your CV to uncover a wealth of specific information detailing how to polish your CV. Register via [vmock.com/henleybusinessschool](http://vmock.com/henleybusinessschool) using your @student.reading.ac.uk email address.

To see more tools and resources, please visit Blackboard.